Appendix 1: Nelson Tasman Housing Preferences Study 2021

Tasman District and Nelson City Councils procured a housing preferences survey from Market Economics and Research First in 2021. This is a survey of 600 residents from Nelson and Tasman, with at least 80% from within the Urban Environment. The survey first asked questions on the importance respondents place on aspects and characteristics of dwellings and locations. These responses are then tied to demographic characteristics to understand how people choose dwelling typologies and locations in an unconstrained manner (i.e. prices playing no part in choices). In the second section of the survey, the respondents are asked a series of questions about their finances. It is not possible to be as accurate as the online banking mortgage calculators as they ask for significantly more detail. However, the answers that emerge from the survey estimates are similar to the online mortgage calculators, although they include consideration of equity that the respondent may hold.

The survey then presented options (drawn from approximately 200 combinations) that are at or below the amount respondents are able to spend and the respondent chooses a number of preferred options, eventually narrowing down to one preferred option. The prices are in the middle of the range for each typology, drawn from Quotable Value, recent sales, build costs etc. Finally, the survey asks whether the option in the final assessment represents a typology the respondent would choose in real life and if not, why not? The survey therefore gains a detailed understanding of factors important to respondents in choosing types of housing (and therefore to Nelson Tasman residents in general), in an unconstrained manner as well as in a situation where they must make trade-offs in the price experiment section.

The results from this survey have informed the Council about housing preferences and will enable the council to zone for the correct type of housing in the emerging Tasman Environment Plan.

Appendix 2: Tasman District Council's Growth Model Methodology

This is the sixth iteration of the Council's growth model, as it is continuously subject to review and improvement. The model was rerun on 2019 to inform this HBA, however the period modelled extends from 2019 to 2051. Estimates of dwellings likely to be built are made for the period 2019-2021, based on consents and known developer intentions. Projections are then made for the period 2021-2051.

In March 2019, Utility Ltd conducted a peer review of the growth model, to identify potential improvements. As a result, the most significant changes to the model were:

- Consistent definitions and interpretation of Demand and Rollout outputs of the growth model, to meet the requirements of the ratings model and development contributions model
- Use of a top-down approach to population projections by growth model area, (i.e. ward population projections), based on demographics, development trends and developable capacity (i.e. ward population projections
- Estimates of household size change for each growth model area use percentage change, rather than an absolute decrease
- Review of growth model area boundaries to more closely align with new Stats NZ boundaries (SA1, SA2 and urban-rural areas) and with FDS growth areas
- Use of consistent conversion rates for business land, from hectares to lots, for demand and rollout

There is an internal quality assurance process of the pre-work calculations and inputs, including the population, household size, and business land projections by growth model area. The inputs and outputs of the growth model are checked against recent trends in population and dwelling growth, and against latest Stats NZ projections.

Each update of the growth model involves three rounds of staff workshops involving a multi-disciplinary team, including engineers, planners and resource scientists. Development capacity and rollout is calculated for growth model areas by splitting the area into smaller sections, known as Development Areas (DA). The boundaries of growth model areas and DA's are reviewed to align with the FDS, which has identified future housing and business growth areas.



In the first round of workshops, each DA is assessed for developability, taking into account land use constraints and opportunities such as infrastructure availability and zoning. Preference is given to land which minimises hazard risks, is capable of being serviced, compliments settlement form and avoids productive land.

In the second round of workshops, the potential yield of each DA is calculated i.e. how many lots can be created from the area. Council's GIS team provide spatial data on the total developable area and staff estimate the following variables for each DA:

- average lot size once developed (based on zoning or likely zoning)
- the proportion needed for roads, other infrastructure, greenspace, and community buildings
- the extent that a DA's terrain will affect its potential for development
- the proportion of properties which are realistically likely to subdivide or redevelop over the next 30 years.

In the third round of workshops, staff estimate the location and timing of new development (rollout) for 2021-2051, in line with the latest population growth scenario (demand) and the sequencing of sites in the FDS.

This is based on the:

- potential yield of each DA (from Round 2)
- availability and cost of infrastructure
- current zoning or potential rezoning
- past development trends
- current or planned subdivisions
- developer or landowner intentions
- typology of development envisaged in the FDS

Following the workshops there is a reconciliation process to ensure there is sufficient rollout to meet the total projected demand for Tasman, including the competitiveness margin required under the NPS UD. If a town is unlikely to have enough rollout to meet demand, it will be offset by more rollout in other nearby towns which have capacity.

The ward population projections by Dr Natalie Jackson informed population growth estimates in each growth model area, for each year set in the model. The population growth in each growth model area was based on the following:

- Establishing a baseline 2018 population for each area based on Stats NZ geographic boundaries (SA2 or urban-rural areas), Census 2018 data, Stats NZ population estimates as at June 2018, and Council data on residential dwellings
- Allocating a share of each ward's population growth, taking into consideration demographic trends, development trends (e.g. building consents), and future development capacity.

Population projections for each town (from the ward projection) were then calculated based on the model's forecasts and knowledge about developments likely to go ahead. The population growth at the District level is consistent with the 30-year projections provided by Dr Natalie Jackson, based on demographic trends. However, Council's projections at the Ward level may differ slightly, based on our knowledge of the location and likely timing of new residential dwellings.

At this stage, projections by age group are only available by ward and are used as a proxy for the growth model areas within each Ward.

Growth Model Assessment of Holiday Homes and Workers' Accommodation

The growth model considers non-resident demand for holiday home properties or seasonal worker accommodation and assumes that each town will maintain the current proportion of dwellings which are used for these purposes. It estimates how many dwellings are needed in Year 1 for the base population, based on household size. If the existing dwelling count is higher, it estimates the difference is the % of dwellings that are 'non-resident dwellings'.

The dwelling count data set was initially based on dwelling numbers from Council's rating database for a previous iteration of the growth model. The rating database was not designed to provide this information and therefore it is a source of uncertainty through limited accuracy. However, the dataset has been progressively updated using building consents for new dwellings and estimates the base year count of dwellings for each area.

Appendix 3: Business Land Projections

The medium growth scenario for Tasman^[1] also informs demand for business land in Tasman. The Nelson-Tasman business land forecasting model, provided in 2016 by Property Economics, estimates future land requirements for three different types of business land (industrial, office, retail). The model incorporates national and regional economic and demographic trends, employment projections, and employment to land ratios. Further information on how business land projections are calculated are provided in the appendices. The land requirements assume that development will be 'at grade', i.e. single storey. For Tasman, this is appropriate with few two-storey business developments.

^[1] Tasman District Projections 2018-2053 provided by Natalie Jackson Demographics Ltd, November 2019

The Property Economics report estimates future land requirements in five-year periods to 2038. Latest population projections have been applied to the model and the projection period has been extrapolated to 2053, assuming the same growth rates as the 2033–2038-year set. The Property Economics model produces projected demand for business land in hectares while the Council's growth model requires demand to be expressed as the number of lots. The projections are therefore converted from hectares to lots using an average lot size, by business type, by geographical area. More information on this is provided in the business demand section of the report. The average lot sizes are based on a District wide field survey conducted over summer 2018/2019 of all zoned business land, split by type of business and location.

The Property Economics model projections cover larger areas than the growth model areas, for some parts of the District. For those areas that do not align, the Property Economics projections are apportioned to the growth model areas based on population share. For Richmond/Māpua, we have assumed a greater share will be in Richmond, due to the relatively higher share of zoned business land there.

Property Economics Model Area	Growth Model Areas
Tākaka	Tākaka, Pōhara/Ligar Bay/Tata Beach
Richmond	Richmond, Māpua/Ruby Bay
Motueka	Motueka, Riuwaka

The business land projections for each growth model area are based on the distribution of zoned land across the District. However, the Property Economics Model report noted that, under the zoned distribution scenario, Brightwater has an elevated industrial land demand due to the Carter Holt Harvey Mill being zoned industrial. This is a 'one off' anomaly and the estimated land requirements for Brightwater are more appropriately added to Richmond's future requirements (the adjacent town with significantly more growth). The future demand for industrial land in Brightwater has been assumed to be the same as Wakefield, as the two areas have similar population, location and settlement form.

Nelson City and Tasman District Councils have recently procured an updated business land forecasting model, by Sense Partners, which will inform the review of the FDS, next HBA and the LTP 2024-2034. Unfortunately, there was insufficient time between receiving this new data and being able to rerun the growth model for this HBA. However, its projections for future business land requirements are more modest than the Property Economics report, hence Tasman has considered worst case scenario.

Appendix 4: Survey of growers in Tasman regarding seasonal worker accommodation

Seasonal Worker Accommodation in Ownership of Employers

Of those employers that own accommodation for workers, only 5 companies own purpose-built accommodation (the type encouraged by Government for employers using the Recognised Seasonal Employer (RSE) scheme). This is a specific, usually large complex built for worker accommodation containing units, recreational areas, large kitchen facilities and sometimes on-site pastoral care. In terms of other types of accommodation owned:

- None of the respondents own new build residential houses (i.e. a house in the community, built from scratch to meet their requirements rather than altering an existing house.)
- Eight companies own existing residential houses bought on the open market to house workers. This may be off site or on site and may have been built or bought by the grower.
- Only one company owns a non-residential property (e.g. ex-motel, ex-backpackers) for housing seasonal workers and this is an ex-packhouse shed, providing 14 beds.
- Two companies own caravans or tiny homes to house seasonal workers, providing between 6-10 beds per company.

This analysis shows that for the respondent sample of 29 companies, existing residential houses bought on the open market or dwellings built themselves on site are the most common, to house workers. Despite Government encouraging RSEs to plan for and build purpose-built accommodation for employees, only 5 respondents own such buildings. Some growers identified less need for accommodation this year due to the effects of Covid and travel restrictions, as well as the hailstorms in Motueka on Boxing Day 2020.

Accommodation Rented or Leased by Employers for Seasonal Workers

Of the 35% of employers that rent accommodation (predominantly orchards plus a winery), they generally rent or lease between 1 and 6 properties each. The rented/leased properties provide 56 beds in total. Just three companies rent or lease non-residential properties, such as motel units. These are all orchards and provide for 150 beds in this way, between 40-60 beds per company.

In terms of other forms of rented accommodation, four orchards provide accommodation in this way, and this includes one orchard hiring cabins and placing them at existing accommodation sites. Another rents an accommodation block on a local winery and another orchard rents 80 beds from another company.

Central Government changed the rules in 2019 for Tasman, over the type of accommodation RSE employers can offer workers. RSE employers cannot rent a residential house they have not previously used as accommodation for RSE workers. The fact so many respondents appear to rent properties suggests either the house was included in an Agreement to Recruit (ATR) for the RSE worker approved before 26 September 2019, or the properties are used to house employees outside of the RSE scheme.

Innovative ways are also in use to provide accommodation for seasonal workers, such as renting a block on another grower's site nearby.

Additional Accommodation for Seasonal Workers in the Future

A significant 72% of respondents (20 companies) require additional accommodation in the future for seasonal workers and this indication is given during the Covid 19 climate. 28% do not require further accommodation.

In terms of the type of accommodation required in the future, the majority (10 companies) want purpose built on-site worker accommodation. In addition:

- One company wants self-contained units
- One company wants to redevelop its existing accommodation
- One company wants to share accommodation for its workers with another company
- Six companies specifically want on site communal type accommodation with an ablution block and rooms leading to it
- One company requires new accommodation

In terms of numbers of beds required in the future, a maximum of 632 additional beds are required from the 20 companies that responded in the survey. This is a significant number of beds. Most companies (16) want up to 40 beds each. Some larger orchards want between 40 and 80 beds and one orchard wants 150 beds.

However, while there is strong demand for worker accommodation in the future, 70% of these companies have as yet only identified the need. Six companies are progressing plans for future accommodation (30%) and two have building consent. Two companies have also started construction. As part of the review of the RSE scheme by the Government, accommodation requirements will be considered more comprehensively. The Government expects employers to plan for more purpose-built accommodation as soon as possible and Government may increase the number of workers on the RSE scheme but only if there is evidence that employers are reducing the amount of rented housing and increasing the amount of purpose-built accommodation.

Existing TRMP Definition of Workers' Accommodation

10 companies (30%) thought the definition of workers' accommodation in the TRMP is either very useful or partially useful. 2 companies found it not useful. One respondent felt it would be good if they can build purpose-built accommodation with the same TRMP definition but outside of grower's land. (It is worth noting that existing rules in the TRMP do not prevent this.) The TRMP rules also do not prevent workers accommodation on a site where there is an existing dwelling. If the workers accommodation does not meet the definition of workers accommodation within the TRMP (whereby the kitchen and bathroom facilities are not located in a separate building to the sleeping area), then it may meet the TRMP definition of a dwelling instead. However, this poses additional complicated rules for growers.

Additional Comments

One respondent felt the Government should be focusing on providing accommodation for seasonal workers. This is because in Tasman where rents are high, employers have to provide accommodation all year round for their local workforce, otherwise they have no employees. Three respondents called for better understanding of workers' accommodation by Council and an easier consent process. Another commented that it was easier to purchase a backpacker lodge for conversion than trying to get something through council.

Conclusion

Discussions with the ex-chair of Apples and Pears NZ and the chair of the Nelson growers' governance group revealed that there are about 5,500 seasonal workers in Tasman in a given season and about 1,500 -1,700 of these are RSE workers.

The future demand for types of seasonal worker accommodation is:

- Purpose built facilities on site for RSE workers (Central Government requires employers to provide these)
- "Camp ground" facilities (eg kitchen, ablution block) for Kiwi and European backpackers who want seasonal work and to freedom camp on the orchard. Some Richmond orchards make this group find their own accommodation e.g. at Tahuna motor camp or motels but this becomes harder in areas like Motueka, Riuwaka where such facilities don't exist
- Rented accommodation for permanent seasonal workers (locals) the harvesting season now lasts 10-11 months in Tasman

Response

Based on the average figures provided by the grower chairs, approximately 3,800 seasonal workers in Tasman are not RSE workers i.e. they need accommodation in the local area. Of these approximately half are backpackers who wish to freedom camp. This leaves approximately 1,900 workers per season who may need rented accommodation.

Notwithstanding Council's growth model takes workers' accommodation into account, anecdotal evidence such as this emphasises the need for additional rental accommodation, particularly in the Motueka area, where campground facilities are smaller and fewer. The growth model assumes that the proportion of workers' accommodation will stay the same, but this does not take into account growth in the horticultural industry for example. Increases in RSE workforces (facilitated by Central Government) should be provided for by purpose-built accommodation on the site of the employers.

The definition of workers' accommodation in the Tasman Resource Management Plan requires updating and improvement to meet the needs of growers and the new Tasman Environment Plan will propose this. The survey and discussions with growers have highlighted that purpose-built facilities are sought after for workers' accommodation in the future and therefore the definition in the Resource Management Plan needs to allow cooking and ablution facilities within the same building as the bedrooms.

Appendix 5: Greenfield Commercial Feasibility Analysis for **Urban Environment**

	any homes could be built? opment feasibility tool for the		olicy Stateme	nt on Urban I		to 'Getting Start C apacity	ed'	
outs Type	Item	Units	Value	Туре	Section price fu	nction (Comment	Notes / Comments
	Gross site area	ha	11.0		Note: This requires	s users to enter loo	cal prices for	Council input cells using GIS
	Land capital value (CV)	s	\$10,050,000			size, eg a price f		
		%				allows prices for se		
			100%		varying sizes to be	e estimated below.		Input based on quantity surveyor data w
	Road Reserve area for 15 dw/ha	% of area	20%					Input based on new sales price data with
	Extra roading for increased dw/ha	% per dw/ha		Revenue	New Lot Area 1	300 n		Calculated output cells
Physical	Landscape Reserve for 15 dw/ha	% of area	11%		New Lot Price 1		Section price \$	
			0.05%		New Lot Area 2		n2	
	Wastewater/stormwater Reserve	% of area	0%		New Lot Price 2		Section price \$	
	Other constraints that reduce net s		0%		m		Section price gra	
	Minimum net density	dwellings/ha	10		с	6 5	Section price inte	ercept
	Maximum net density	dwellings/ha	30		10 1.0	1 10 1	P. 1	
	Time to develop	months	24		View modelle	ed section price	gradient	
				Donoity of	dwellings [dwell	lingo / bol		l
Туре	Item	Units	10	15	awenings tawen 20	25	30	
		%			100%	95%		
Its Ancillary	DC contributions factor		100%	100%			90%	
Cost	Project contingency	%	10%	10%	10%	10%	10%	
paramete	Civil works			Sele	ct civil works co	sts		
rs	Fees and charges			Sele	ct fees and char	nes i		
	r deb and onlarged			00.00	St 1000 und ondi			
					dwellings [dwell			
tput: Type	Item	Units	10	15	20	25	30	
	Road Reserve Area	ha of land	2.20	2.20	2.20	2.20	2.20	
Net Land	Landobaporroomonioa	ha of land	1.18	1.21	1.24	1.27	1.29	
Area	Stormwater Reserve Area	ha of land	-	-	-	-	-	
Calcs	Other constraints that reduce net s	ha of land	-	-	-	-		
	Net Developable land Area	ha of land	7.62	7.59	7.56	7.54	7.51	
	Subdivision Lots created	total lots	76	114				
	Average section size				151	188	225	
D		sqm / site	1,000	667	500	400	300	
Revenue	Average sales price (inc GST)	per section	\$1,482,651	667 \$893,895	500 \$624,266	400 \$472,532	300 \$330,000	
Revenue	Average sales price (inc GST) Average sales price (ex GST)		\$1,482,651 \$1,289,262	667 \$893,895 \$777,300	500 \$624,266 \$542,840	400 \$472,532 \$410,897	300 \$330,000 \$286,957	
Revenue	Average sales price (inc GST) Average sales price (ex GST) Total revenue	per section per section	\$1,482,651 \$1,289,262 \$ 98,209,516	667 \$893,895 \$777,300 \$ 88,495,578	500 \$624,266 \$542,840 \$ 82,104,505 \$	400 \$472,532 \$410,897 \$ 77,402,733	300 \$330,000 \$286,957 \$ 64,629,783	
Revenue	Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of	per section per section	\$1,482,651 \$1,289,262 \$ 98,209,516 \$12,160,500	667 \$893,895 \$777,300 \$ 88,495,578 \$12,160,500	500 \$624,266 \$542,840 \$ 82,104,505 \$12,160,500	400 \$472,532 \$410,897 \$77,402,733 \$12,160,500	300 \$330,000 \$286,957 \$ 64,629,783 \$12,160,500	All costs ex GST, unless stated
Revenue	Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding o 2 Civil works, incl holding costs	per section per section	\$1,482,651 \$1,289,262 \$ 98,209,516 \$12,160,500 \$12,952,667	667 \$893,895 \$777,300 \$ 88,495,578 \$12,160,500 \$13,157,308	500 \$624,266 \$542,840 \$ 82,104,505 \$12,160,500 \$13,361,950	400 \$472,532 \$410,897 \$77,402,733 \$12,160,500 \$13,566,591	300 \$330,000 \$286,957 \$ 64,629,783 \$12,160,500 \$13,771,232	All costs ex GST, unless stated
	Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding o 2 Civil works, incl holding costs 3 Fees and charges, incl holding c	per section per section	\$1,482,651 \$1,289,262 \$ 98,209,516 \$12,160,500 \$12,952,667 \$12,278,300	667 \$893,895 \$777,300 \$ 88,495,578 \$12,160,500 \$13,157,308 \$12,881,106	500 \$624,266 \$542,840 \$ 82,104,505 \$12,160,500 \$13,361,950 \$13,765,574	400 \$472,532 \$410,897 \$77,402,733 \$12,160,500 \$13,566,591 \$14,788,049	300 \$330,000 \$286,957 \$ 64,629,783 \$12,160,500 \$13,771,232 \$15,090,190	All costs ex GST, unless stated
Revenue Costs	Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding o 2 Civil works, incl holding costs 3 Fees and charges, incl holding o 4 Project contingency	per section per section	\$1,482,651 \$1,289,262 \$ 98,209,516 \$12,160,500 \$12,952,667 \$12,278,300 \$3,739,147	667 \$893,895 \$777,300 \$ 88,495,578 \$12,160,500 \$13,157,308 \$12,881,106 \$3,819,891	500 \$624,266 \$542,840 \$ 82,104,505 \$12,160,500 \$13,361,950 \$13,765,574 \$3,928,802	400 \$472,532 \$410,897 \$77,402,733 \$12,160,500 \$13,566,591 \$14,788,049 \$4,051,514	300 \$330,000 \$286,957 \$ 64,629,783 \$12,160,500 \$13,771,232 \$15,090,190 \$4,102,192	All costs ex GST, unless stated
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Costs	Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total)	per section per section	\$1,482,651 \$1,289,262 \$98,209,516 \$12,160,500 \$12,952,667 \$12,278,300 \$3,739,147 \$41,130,614 \$380,310 \$539,949	667 \$893,895 \$777,300 \$ 88,495,578 \$12,160,500 \$13,157,308 \$12,881,106 \$3,819,891 \$42,018,805 \$262,260 \$369,072	500 \$624,266 \$542,840 \$ 82,104,505 \$12,160,500 \$13,765,574 \$3,928,802 \$43,216,826 \$205,331 \$285,731	400 \$472,532 \$410,897 \$77,402,733 \$12,160,500 \$13,566,591 \$14,788,049 \$4,051,514 \$44,566,654 \$172,030 \$236,585	300 \$330,000 \$286,957 \$ 64,629,783 \$12,160,500 \$13,771,232 \$15,090,190 \$4,102,192 \$45,124,115 \$146,359 \$200,351	All costs ex GST, unless stated
Costs	Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit \$	per section per section cost osts	\$1,482,651 \$1,289,262 \$98,209,516 \$12,160,500 \$12,952,667 \$12,278,300 \$3,739,147 \$41,130,614 \$380,310 \$539,949 \$57,078,902	667 \$893,895 \$777,300 \$ 88,495,578 \$12,160,500 \$13,157,308 \$12,881,106 \$3,819,891 \$42,018,805 \$262,260 \$369,072 \$46,476,772	500 \$624,266 \$542,840 \$ 82,104,505 \$12,160,500 \$13,765,574 \$3,928,802 \$43,216,826 \$205,331 \$288,731 \$38,887,678	400 \$472,532 \$410,897 \$77,402,733 \$12,160,500 \$13,566,591 \$14,788,049 \$4,051,514 \$44,566,654 \$172,030 \$236,585 \$32,836,079	300 \$330,000 \$286,957 \$ 64,629,783 \$12,160,500 \$13,771,232 \$15,090,190 \$4,102,192 \$45,124,115 \$146,359 \$200,351 \$19,505,668	All costs ex GST, unless stated
Costs	Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit \$ Pre tax margin %	per section per section cost osts	\$1,482,651 \$1,289,262 \$98,209,516 \$12,952,667 \$12,278,300 \$3,739,147 \$41,130,514 \$380,310 \$539,949 \$57,078,902 30.0%	667 \$893,895 \$777,300 \$ 88,495,578 \$12,160,500 \$13,157,308 \$12,881,106 \$3,819,881 \$42,018,805 \$262,260 \$369,072 \$46,476,772 30.0%	500 \$624,266 \$542,840 \$ 82,104,505 \$13,361,950 \$13,765,574 \$3,928,802 \$43,216,826 \$205,331 \$285,731 \$38,887,678 30.0%	400 \$472,532 \$410,897 \$77,402,733 \$12,160,500 \$13,566,591 \$14,788,049 \$4,051,514 \$14,566,654 \$172,030 \$236,585 \$32,836,079 30.0%	300 \$330,000 \$286,957 \$ 64,629,783 \$12,160,500 \$13,771,232 \$15,090,190 \$4,102,192 \$45,124,115 \$146,359 \$200,351 \$19,505,668 30.0%	All costs ex GST, unless stated

Commercial feasibility assessment for Highland Drive, Richmond

		ny homes could be built?		aliau Statama	nt on Urbon (n to 'Getting Star	rted'	
	A develo	prinent leasibility tool for the	e National P	oncy stateme	nt on Urban i	Jevelopment	Сарасну		_
nputs	Туре	Item	Units		Туре	Section price f		Comment	Notes / Comments
		Gross site area	ha	3.6			es users to enter k		Council input cells using GIS
		Land capital value (CV)	\$	\$3,800,000			ing size, eg a price		Council input cells with review from
		Land sale price relative to CV, ex (%	100%			allows prices for		Input based on quantity surveyor da
		Road Reserve area for 15 dw/ha	% of area	20%		varying sizes to	be estimated below	v.	Input based on new sales price dat
		Extra roading for increased dw/ha	% per dw/ha	2070	Revenue	New Lot Area 1	580	m2	Calculated output cells
	Physical	Landscape Reserve for 15 dw/ha	% of area	11%	Revenue	New Lot Price 1		Section price \$	
	Physical	Extra landscape reserve for dw/ha		0.05%		New Lot Area 2	5430,000		
		Wastewater/stormwater Reserve	% of area	0.03 %		New Lot Price 2		Section price \$	
		Other constraints that reduce net s		0%		m Lot Price 2		Section price gra	Jadient
		Minimum net density	dwellings/ha	10		C		Section price gra	
		Maximum net density	dwellings/ha	30			10	occurr price litte	o cope
		Time to develop	months	24		View model	led section price	e gradient	
			monuta	24				5	
						dwellings [dw			
	Туре	Item	Units	10	15	20	25	30	
puts	Ancillary	DC contributions factor	%	100%	100%	100%	95%	90%	
		Project contingency	%	10%	10%	10%	10%	10%	
	Cost paramete	Civil works			Sele	ct civil works c	osts		
	rs	Fees and charges			Sele	ct fees and cha	arges		
					Density of	dwellings [dwe	ellings / ha]		
utput	Туре	Item	Units	10	15	20	25	30	
		Road Reserve Area	ha of land	0.72	0.72	0.72	0.72	0.72	
	Net Land	Landscape Reserve Area	ha of land	0.39	0.40	0.41	0.41	0.42	
	Area	Stormwater Reserve Area	ha of land	-	-	-	-	-	
	Calcs	Other constraints that reduce net s		-	-	-	-	-	
		Net Developable land Area	ha of land	2.49	2.48	2.48	2.47	2.46	
		Subdivision Lots created	total lots	25	37	50	62	74	
		Average section size	sqm / site	1,000	667	500	400	333	
	Revenue	Average sales price (inc GST)	per section	\$534,389	\$454,569		\$370,753	\$344,740	
		Average sales price (ex GST)	per section	\$464,686	\$395,277	\$352,414	\$322,394	\$299,774	
		Total revenue	L	\$ 11,584,632	\$ 14,728,026	\$ 17,444,473	\$ 19,875,581	\$ 22,096,363	
		1 Raw land purchase and holding of	ost	\$4,598,000	\$4,598,000	\$4,598,000	\$4,598,000		All costs ex GST, unless stated
		2 Civil works, incl holding costs		\$4,239,055	\$4,306,028		\$4,439,975	\$4,506,949	4
	Costs	3 Fees and charges, incl holding c	osis	\$2,210,590	\$2,963,875		\$4,359,902	\$5,021,694	4
	Costs	4 Project contingency		\$1,104,764	\$1,186,790		\$1,339,788	\$1,412,664	
		Total costs		\$12,152,409	\$13,054,694		\$14,737,665	\$15,539,307	
		per section costs (excl raw land) per section (total)		\$303,025 \$487,461	\$226,964 \$350,368	\$188,159 \$281,048	\$164,471 \$239,054	\$148,437 \$210,817	4
		Pre tax profit \$		-\$567,777	\$1,673,332		\$239,054 \$5,137,915	\$6,557,057	1
	Profit	Pre tax pront \$ Pre tax margin %		-\$507,777 30.0%	31,673,332		30.0%	30,557,057	
		Development feed		Vee	Yes	Vee	Vee	Vee	I
		Development feasil		Yes		Yes	Yes	Yes	
		Profit maximising	1	No	No	No	No	Yes	
		Margin maximisin		Yes	Yes	Yes	Yes	Yes	

Commercial feasibility assessment for Paton Rise, Richmond South

How many homes could be built? Return to 'Getting A development feasibility tool for the National Policy Statement on Urban Development Capacity Return to 'Getting Started'

its Type	Item	Units	Value	Туре	Section price f	unction	Comment	Notes	s / Comments							
	Gross site area	ha	5.5		Note: This require	es users to enter le	ocal prices for		Council input cells us	sing GIS						
	Land capital value (CV)	S	\$5,000,000			ng size, eg a price			Council input cells w	ith review from						
	Land sale price relative to CV, ex (%	100%			allows prices for			Input based on guan	titv survevor dat						
	Road Reserve area for 15 dw/ha	% of area	32%		varying sizes to	be estimated belov	v.		Input based on new	sales price data						
	Extra roading for increased dw/ha	% per dw/ha		Revenue	New Lot Area 1	550	m2		Calculated output ce	lls						
Physical	Landscape Reserve for 15 dw/ha	% of area	11%		New Lot Price 1		Section price \$									
	Extra landscape reserve for dw/ha		0.05%		New Lot Area 2	600										
	Wastewater/stormwater Reserve	% of area	0%		New Lot Price 2		Section price \$									
	Other constraints that reduce net s	% of land area			m		Section price gra	dient								
	Minimum net density	dwellings/ha	10		с		Section price inte									
	Maximum net density	dwellings/ha	30													
	Time to develop	months	24		View model	led section price	e gradient									
-	· ·	•														
				Density of	dwellings [dwe	ellings / ha]										
Туре	Item	Units	10	15	20	25	30									
ts Ancillary	DC contributions factor	%	100%	100%	100%	95%	90%									
	Project contingency	%	10%	10%	10%	10%										
Cost		70	1070				1070									
paramete	Civil works			Sele	ct civil works c	osts										
rs	Energy and also and			Color	t food and aba											
	Fees and charges			Selec	ct lees and cha	irges										
						Fees and charges Select fees and charges										
				Density of	dwellings (dwe	ellings / hal										
out Type	ltem	Units	10		dwellings [dwe 20		30									
out: Type	Item Road Reserve Area	Units ha of land	10	15	20	25	30									
out: Type Net Land	Road Reserve Area	ha of land	1.76	15 1.76	20 1.76	25 1.76	1.76									
Net Land	Road Reserve Area Landscape Reserve Area	ha of land ha of land	1.76 0.59	15 1.76 0.61	20 1.76 0.62	25 1.76 0.63										
Net Land Area	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area	ha of land ha of land ha of land	1.76 0.59 -	15 1.76 0.61 -	20 1.76 0.62 -	25 1.76 0.63	1.76									
Net Land	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s	ha of land ha of land ha of land	1.76 0.59	15 1.76 0.61	20 1.76 0.62 - -	25 1.76 0.63	1.76 0.65 - -									
Net Land Area	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area	ha of land ha of land ha of land ha of land	1.76 0.59 - -	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12	25 1.76 0.63 - -	1.76									
Net Land Area	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area	ha of land ha of land ha of land ha of land ha of land	1.76 0.59 - - 3.15	15 1.76 0.61 - - 3.14	20 1.76 0.62 - -	25 1.76 0.63 - - 3.11	1.76 0.65 - - 3.09									
Net Land Area	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size	ha of land ha of land ha of land ha of land ha of land total lots	1.76 0.59 - - 3.15 31	15 1.76 0.61 - - 3.14 47	20 1.76 0.62 - - 3.12 62	25 <u>1.76</u> 0.63 - - 3.11 78 400	1.76 0.65 - - 3.09 93									
Net Land Area Calcs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size	ha of land ha of land ha of land ha of land ha of land total lots sqm / site	1.76 0.59 - - 3.15 31 1,000	15 1.76 0.61 - - 3.14 47 667	20 1.76 0.62 - - 3.12 62 500	25 1.76 0.63 - - 3.11 78	1.76 0.65 - - 3.09 93 333									
Net Land Area Calcs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST)	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section	1.76 0.59 - - 3.15 31 1,000 \$736,159	15 1.76 0.61 - - 3.14 47 667 \$444,603	20 1.76 0.62 - - 3.12 62 500 \$310,877	25 1.76 0.63 - - 3.11 78 400 \$235,540	1.76 0.65 - - 3.09 93 333 \$187,754									
Net Land Area Calcs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST)	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 - - 3.15 31 1,000 \$736,159 \$640,138	15 1.76 0.61 - 3.14 47 667 \$444,603 \$386,611	20 1.76 0.62 - - - - - - - - - - - - -	25 1.76 0.63 -	1.76 0.65 - 3.09 93 333 \$187,754 \$163,264 \$ 15,152,980	All costs ex G	ST, unless stated							
Net Land Area Calcs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 - - 3.15 31 1,000 \$736,159 \$640,138 \$ 20,156,353	15 1.76 0.61 - 3.14 47 667 \$444,603 \$386,611 \$ 18,180,376	20 1.76 0.62 - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236	25 1.76 0.63 - 3.11 78 400 \$235,540 \$235,540 \$235,540 \$20,817 \$15,911,759	1.76 0.65 - 3.09 93 333 \$187,754 \$163,264 \$ 15,152,980	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 3.15 3.1 1,000 \$736,159 \$640,138 \$ 20,156,353 \$6,050,000	15 1.76 0.61 - - 3.14 47 667 \$444,603 \$386,611 \$18,180,376 \$6,050,000 \$7,599,287 \$3,823,080	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 6,050,000 \$ 7,701,607 \$ 4,304,942	25 1.76 0.63 - -	1.76 0.65 - - 3.09 93 333 333 \$187,754 \$163,264 \$15,152,980 \$6,050,000 \$7,906,249 \$5,330,931	All costs ex G	ST, unless stated							
Net Land Area Calcs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average saleton size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding co 2 Civil works, incl holding costs	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 - - 3.15 31 1,000 \$736,159 \$640,138 \$ 20,156,353 \$6,050,000 \$7,496,966	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 60,50,000 \$ 7,701,607 \$ 4,304,942 \$ 1,805,655	25 1.76 0.63 - - - - - - - - - - - - -	1.76 0.65 - - 3.09 93 333 333 \$187,754 \$163,264 \$15,152,980 \$6,050,000 \$7,906,249 \$5,330,931	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding costs 3 Fees and charges, incl holding costs	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 - - 3.15 311 1,000 \$736,159 \$640,138 \$ 20,156,353 \$6,050,000 \$7,496,966 \$3,394,937	15 1.76 0.61 - - 3.14 47 667 \$444,603 \$386,611 \$18,180,376 \$6,050,000 \$7,599,287 \$3,823,080	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 6,050,000 \$ 7,701,607 \$ 4,304,942	25 1.76 0.63 - -	1.76 0.65 - - 3.09 93 333 333 \$187,754 \$163,264 \$15,152,980 \$6,050,000 \$7,906,249 \$5,330,931	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding costs 3 Fees and charges, incl holding cost 3 Fees and charges, incl holding cost 9 Fees and charges, incl holding cost 4 Project contingency Total costs	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 3.15 3.1 1,000 \$736,159 \$640,138 \$ 20,166,353 \$6,050,000 \$7,496,966 \$3,394,937 \$1,694,190	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$16,875,236 \$6,050,000 \$7,701,807 \$4,304,942 \$1,805,655 \$19,862,204 \$221,261	25 1.76 0.63 - -	1.76 0.65 - - 3.09 93 333 \$187,754 \$163,264 \$15,152,980 \$6,050,000 \$7,906,249 \$5,330,931 \$1,928,718 \$21,215,898 \$163,404	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section (total)	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 6,050,000 \$7,701,607 \$4,304,942 \$1,805,655 \$19,862,204 \$221,281 \$ 318,177	25 1.76 0.63 - -	1.76 0.65 	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue Costs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average sciton size Average sciton size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding cots 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit \$	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 - - 3.15 3.15 3.15 3.15 \$736,159 \$640,138 \$ 20,156,353 \$6,050,000 \$7,496,966 \$3,394,937 \$1,694,190 \$18,636,093 \$399,717 \$591,857 \$1,520,260	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$6,050,000 \$7,701,607 \$4,304,942 \$1,805,655 \$19,862,204 \$221,261 \$318,177 -\$2,986,968	25 1.76 0.63 - - - 3.11 78 400 \$235,540 \$204,817 \$ 15,911,759 \$6,050,000 \$7,803,928 \$4,811,574 \$1,866,550 \$20,532,052 \$188,414 \$264,290 -\$4,620,292	1.76 0.65 - - - 3.09 93 333 \$187,754 \$163,264 \$15,152,980 \$6,050,000 \$7,906,249 \$5,330,931 \$1,928,718 \$21,215,898 \$163,404 \$228,589 -\$6,062,918	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section (total)	ha of land ha of land ha of land ha of land ha of land total lots sqm / site per section per section	1.76 0.59 	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 6,050,000 \$7,701,607 \$4,304,942 \$1,805,655 \$19,862,204 \$221,281 \$ 318,177	25 1.76 0.63 - -	1.76 0.65 	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue Costs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit § Pre tax margin %	ha of land ha of land ha of land ha of land ha of land total lots sgm / site per section per section per section sost	1.76 0.59 - - 3.15 3.1 1,000 \$736,159 \$640,138 \$ 20,156,353 \$6,050,000 \$7,496,966 \$3,394,937 \$1,694,190 \$18,636,093 \$3,99,717 \$591,857 \$1,520,260 30,0%	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 6,050,000 \$7,701,607 \$7,701,607 \$7,701,805,655 \$ 19,862,204 \$ 21,261 \$ 318,177 -\$2,986,968 3 0.0%	25 1.76 0.63 - - 3.11 78 400 \$235,540 \$235,540 \$20,517,759 \$6,050,000 \$7,803,928 \$4,811,574 \$1,866,550 \$20,532,052 \$186,414 \$264,290 -\$4,620,292 \$3,0%	1.76 0.65 - - - - - - - - - - - - - - - - - - -	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue Costs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section (total) Pre tax profit \$ Pre tax margin %	ha of land ha of land ha of land ha of land total lots sqm / site per section per section cost cost	1.76 0.59 	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 6,050,000 \$7,701,607 \$4,304,942 \$1,805,655 \$19,862,204 \$221,281 \$ 318,177 -\$2,986,968 3,0.0%	25 1.76 0.63 - - 3.11 78 400 \$235,540 \$204,817 \$15,911,759 \$6,050,000 \$7,803,928 \$4,811,574 \$1,866,550 \$20,532,052 \$186,414 \$2,64,290 -\$4,620,292 30.0% Yes	1.76 0.65 	All costs ex G	ST, unless stated							
Net Land Area Calcs Revenue Costs	Road Reserve Area Landscape Reserve Area Stormwater Reserve Area Other constraints that reduce net s Net Developable land Area Subdivision Lots created Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit § Pre tax margin %	ha of land ha of land ha of land ha of land total lots sqm / site per section per section cost cost	1.76 0.59 - - 3.15 3.1 1,000 \$736,159 \$640,138 \$ 20,156,353 \$6,050,000 \$7,496,966 \$3,394,937 \$1,694,190 \$18,636,093 \$3,99,717 \$591,857 \$1,520,260 30,0%	15 1.76 0.61 - -	20 1.76 0.62 - - 3.12 62 500 \$310,877 \$270,328 \$ 16,875,236 \$ 6,050,000 \$7,701,607 \$7,701,607 \$7,701,805,655 \$ 19,862,204 \$ 21,261 \$ 318,177 -\$2,986,968 3 0.0%	25 1.76 0.63 - - 3.11 78 400 \$235,540 \$235,540 \$20,517,759 \$6,050,000 \$7,803,928 \$4,811,574 \$1,866,550 \$20,532,052 \$186,414 \$264,290 -\$4,620,292 \$3,0%	1.76 0.65 - - - - - - - - - - - - - - - - - - -	All costs ex G	ST, unless stated							

Commercial feasibility assessment for Bryant Road, Brightwater

puts Type	Item	Units	Value	Туре	Section price f		Comment	Notes / Comments
	Gross site area	ha	3.7			es users to enter le		Council input cells using GIS
	Land capital value (CV)	S	\$3,375,000			ng size, eg a price		Council input cells with review from pro
	Land sale price relative to CV, ex (%	90%			allows prices for		Input based on quantity surveyor data
	Road Reserve area for 15 dw/ha	% of area	8%		varying sizes to	be estimated belov	v.	Input based on new sales price data w
	Extra roading for increased dw/ha	% per dw/ha		Revenue	New Lot Area 1	440	m2	Calculated output cells
Physica		% of area	11%	Revenue	New Lot Price 1		Section price \$	Calculated balpat cells
Thysica	Extra landscape reserve for dw/ha		0.05%		New Lot Area 2	550	m2	
	Wastewater/stormwater Reserve	% of area	0%		New Lot Price 2		Section price \$	
	Other constraints that reduce net s		0%		m		Section price gra	dient
	Minimum net density	dwellings/ha	10		с		Section price inte	
	Maximum net density	dwellings/ha	30					
	Time to develop	months	24		View model	led section price	e gradient	
				Density of	dwellings [dwe	ellings / ha]		
Туре	Item	Units	10	15	20	25	30	
puts Ancillar		%	100%	100%		95%	90%	
	Project contingency	%	10%	10%	10%	10%	10%	
Cost					ct civil works c			
parame	te Civil works			Sele	ct civil works c	osts		
rs	Fees and charges			Solo	ct fees and cha	1000		
	rees and charges			Selec	ci lees allu cha	iiyes		
				Density of	dwellings (dwe	ellings / hal		
tput: Type	Item	Units	10	15	20	25	30	
cput Type	Road Reserve Area	ha of land	0.80	0.29	0.29	0.29	0.29	
Net Lan		ha of land	0.40	0.40	0.41	0.42	0.43	
Area		ha of land	-	-	-	-	-	
Calcs			-	-	-	-	-	
	Net Developable land Area	ha of land	2.45	2.96	2.95	2.94	2.93	
	Subdivision Lots created	total lots	35	55	70	90	88	
	Average section size	total lots sqm / site	35 1,000	55 667	70 500			
Revenu	Average section size					90	88	
Revenu	Average section size Average sales price (inc GST) Average sales price (ex GST)	sqm / site	1,000 \$616,962 \$536,488	667 \$498,225 \$433,239	500 \$427,921 \$372,106	90 400 \$380,375 \$330,760	88 300 \$326,787 \$284,162	
Revenu	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue	sqm / site per section per section	1,000 \$616,962 \$536,488 \$ 18,777,097	667 \$498,225 \$433,239 \$ 23,828,160	500 \$427,921 \$372,106 \$ 26,047,389	90 400 \$380,375 \$330,760 \$ 29,768,444	88 300 \$326,787 \$284,162 \$ 24,970,413	
Revenu	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of	sqm / site per section per section	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375	667 \$498,225 \$433,239 \$ 23,828,160 \$3,675,375	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375	90 400 \$380,375 \$330,760 \$ 29,768,444 \$3,675,375	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375	All costs ex GST, unless stated
Revenu	Average section size e Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707	667 \$498,225 \$433,239 \$ 23,828,160 \$3,675,375 \$3,840,013	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375 \$3,907,917	90 400 \$380,375 \$330,760 \$29,768,444 \$3,675,375 \$3,975,820	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724	All costs ex GST, unless stated
	Average section size e Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding 2 Civil works, incl holding costs 3 Fees and charges, incl holding c	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467	667 \$498,225 \$433,239 \$ 23,828,160 \$3,675,375 \$3,840,013 \$4,419,746	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375 \$3,907,917 \$5,194,255	90 400 \$380,375 \$330,760 \$ 29,768,444 \$3,675,375 \$3,975,820 \$6,292,677	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982	All costs ex GST, unless stated
Revenu Costs	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455	667 \$498,225 \$433,239 \$ 23,828,160 \$3,675,375 \$3,840,013 \$4,419,746 \$1,193,513	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375 \$3,907,917 \$5,194,255 \$1,277,755	90 400 \$380,375 \$330,760 \$ 29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$1,394,387	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$1,351,208	All costs ex GST, unless stated
	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455 \$12,490,004	667 \$498,225 \$433,239 \$ 23,828,160 \$3,675,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375 \$3,907,917 \$5,194,255 \$1,277,755 \$14,055,302	90 400 \$380,375 \$330,760 \$ 29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$1,394,387 \$15,338,260	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$1,351,208 \$14,863,289	All costs ex GST, unless stated
	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land)	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$1,135,455 \$12,490,004 \$251,847	667 \$498,225 \$433,239 \$ 23,828,160 \$3,675,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647 \$171,878	500 \$427,921 \$ 26,047,389 \$3,675,375 \$3,907,917 \$5,194,255 \$14,055,302 \$148,285	90 400 \$380,375 \$330,760 \$29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$1,394,387 \$15,338,260 \$129,588	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$13,51,208 \$14,863,289 \$127,318	All costs ex GST, unless stated
Costs	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total)	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455 \$12,490,004 \$251,847 \$356,857	667 \$498,225 \$433,239 \$23,828,160 \$3,675,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647 \$171,878 \$238,703	500 \$427,921 \$372,106 \$26,047,389 \$3,675,375 \$3,907,917 \$5,194,255 \$1,277,755 \$14,055,302 \$148,285 \$200,790	90 400 \$380,375 \$330,760 \$ 29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$1,394,387 \$15,338,267 \$15,338,268 \$129,588 \$170,425	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$1,351,208 \$14,863,289 \$127,318 \$169,144	All costs ex GST, unless stated
	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit \$	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455 \$12,490,004 \$251,847 \$356,857 \$6,287,093	667 \$498,225 \$433,239 \$ 23,828,160 \$3,675,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647 \$171,878 \$238,703 \$10,699,513	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375 \$3,907,917 \$5,194,255 \$1,277,755 \$14,055,302 \$148,285 \$200,790 \$11,992,087	90 400 \$380.375 \$330,760 \$29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$1,394,387 \$15,338,260 \$129,588 \$170,425 \$14,430,185	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$13,351,208 \$14,863,289 \$127,318 \$14,863,289 \$127,318 \$169,144 \$10,107,123	All costs ex GST, unless stated
Costs	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total)	sqm / site per section per section cost	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455 \$12,490,004 \$251,847 \$356,857	667 \$498,225 \$433,239 \$23,828,160 \$3,675,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647 \$171,878 \$238,703	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375 \$3,907,917 \$5,194,255 \$1,277,755 \$14,055,302 \$148,285 \$200,790 \$11,992,087	90 400 \$380,375 \$330,760 \$ 29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$1,394,387 \$15,338,267 \$15,338,268 \$129,588 \$170,425	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$1,351,208 \$14,863,289 \$127,318 \$169,144	All costs ex GST, unless stated
Costs	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit \$ Pre tax margin %	sqm / site per section per section cost costs	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455 \$12,490,004 \$251,847 \$356,857 \$6,287,093 30.0%	667 \$498,225 \$433,239 \$23,828,160 \$3,875,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647 \$171,878 \$238,703 \$10,699,513 30,0%	500 \$427,921 \$372,106 \$26,047,389 \$3,075,375 \$3,907,917 \$5,194,255 \$14,055,302 \$14,055,302 \$148,285 \$200,790 \$11,992,087 30.0%	90 400 \$380,375 \$330,760 \$29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$11,394,387 \$15,338,260 \$129,588 \$170,425 \$14,430,185 30.0%	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$1,351,208 \$14,863,289 \$127,318 \$169,144 \$10,107,123 30.0%	All costs ex GST, unless stated
Costs	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit \$ Pre tax margin % Development feasi	sqm / site per section per section cost costs	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455 \$12,490,004 \$251,847 \$356,857 \$6,287,093 30.0% Yes	667 \$498,225 \$433,239 \$23,828,160 \$3,875,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647 \$171,878 \$238,703 \$10,699,513 30.0% Yes	500 \$427,921 \$372,106 \$ 26,047,389 \$3,675,375 \$1,94,255 \$1,277,755 \$14,055,302 \$14,055,302 \$14,285 \$200,790 \$11,992,087 30.0% Yes	90 400 \$380,375 \$330,760 \$ 29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$1,394,387 \$15,338,260 \$129,588 \$170,425 \$14,430,185 30.0% Yes	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$14,863,289 \$14,863,289 \$127,318 \$169,144 \$10,107,123 30,0% Yes	All costs ex GST, unless stated
Costs	Average section size Average sales price (inc GST) Average sales price (ex GST) Total revenue 1 Raw land purchase and holding of 2 Civil works, incl holding costs 3 Fees and charges, incl holding of 4 Project contingency Total costs per section costs (excl raw land) per section (total) Pre tax profit \$ Pre tax margin %	sqm / site per section per section cost costs	1,000 \$616,962 \$536,488 \$ 18,777,097 \$3,675,375 \$4,438,707 \$3,240,467 \$1,135,455 \$12,490,004 \$251,847 \$356,857 \$6,287,093 30.0%	667 \$498,225 \$433,239 \$23,828,160 \$3,875,375 \$3,840,013 \$4,419,746 \$1,193,513 \$13,128,647 \$171,878 \$238,703 \$10,699,513 30,0%	500 \$427,921 \$372,106 \$26,047,389 \$3,075,375 \$3,907,917 \$5,194,255 \$14,055,302 \$14,055,302 \$148,285 \$200,790 \$11,992,087 30.0%	90 400 \$380,375 \$330,760 \$29,768,444 \$3,675,375 \$3,975,820 \$6,292,677 \$11,394,387 \$15,338,260 \$129,588 \$170,425 \$14,430,185 30.0%	88 300 \$326,787 \$284,162 \$ 24,970,413 \$3,675,375 \$4,043,724 \$5,792,982 \$1,351,208 \$14,863,289 \$127,318 \$169,144 \$10,107,123 30.0%	All costs ex GST, unless stated

Return to 'Getting Started'

Commercial feasibility assessment for Māpua Drive, Māpua

How many homes could be built?

Section price function Key inputs Type Item Units Value Туре Comment Notes / Comments Gross site area ha 11.0 Note: This requires users to enter local prices for Council input cells using GIS two lots of varying size, eg a price for a 400m2 and \$10,050,000 Land capital value (CV) s Council input cells with review from prope a 800m2 lot. This allows prices for sections of Land sale price relative to CV, ex Input based on quantity surveyor data wit varving sizes to be estimated below. Road Reserve area for 15 dw/ha % of area Input based on new sales price data with 20% Calculated output cells Extra roading for increased dw/ha % per dw/ha Revenue New Lot Area 1 300 m2 11% Physical Landscape Reserve for 15 dw/ha % of area New Lot Price 1 \$330,000 Section price \$ 350 Extra landscape reserve for dw/ha % per dw/ha 0.05% New Lot Area 2 m2 \$400,000 Wastewater/stormwater Reserve % of area 0% Vew Lot Price 2 Section price \$ 1.248 Other constraints that reduce net s % of land are 0% m Section price gradient 6 Section price intercept С Minimum net density dwellings/ha Maximum net density dwellings/ha 30 View modelled section price gradient Time to develop 24 Density of dwellings [dwellings / ha] Туре Item Units 10 15 20 25 30 Key inputs And arv DC contributions factor % 100% 100% 100% 95% 90% Project contingency % 10% 10% 10% 10% 10% Civil works Select civil works costs parame Select fees and charges Fees and charges Density of dwellings [dwellings / ha] Key output: Type ltem Units 10 15 25 30 20 Road Reserve Area ha of land 2.20 2.20 2.20 Net Lan Landscape Reserve Area ha of land 1.18 1.21 1.24 1.27 1.29 Stormwater Reserve Area ha of land Calcs Other constraints that reduce net ha of land 7.59 7.56 7.54 7.51 7.62 Net Developable land Area ha of land Subdivision Lots created 114 151 188 total lots 76 sqm / site 1,000 667 400 Average section size Revenue \$376.372 Average sales price (inc GST) per section \$1,482,651 \$893,895 \$624,266 \$472.532 \$542,840 \$1,289,262 \$410,89 Average sales price (ex GST) per section \$777,300 \$327,28 98,209,516 88,495,578 77,402,733 Total revenue \$12,160,500 \$13,157,308 \$12,160,500 \$13,771,232 1 Raw land purchase and holding cost \$12,160,500 \$12,160,500 \$12,160,50 All costs ex GST, unless stated \$12,952,667 \$13,361,950 \$13,566,59 2 Civil works, incl holding costs \$13,765,574 3 Fees and charges, incl holding costs \$12,278,300 \$12,881,106 \$14,788,04 \$15,888,846 Costs 4 Project contingency \$3,739,147 \$3,819,891 \$3,928,802 \$4,051,514 \$4,182,05 Total costs \$41,130,614 \$42,018,805 \$43,216,826 \$44,566,65 \$46,002,63 per section costs (excl raw land) \$172,03 \$150,25 \$380,310 \$262,260 \$205,331 per section (total) \$539,949 \$369,072 \$285,731 \$236.58 \$204.252 \$57,078,902 \$46,476,772 \$38,887,678 \$32,836,07 \$27,708,92 Pre tax profit \$ Profit 30.09 Pre tax margin % 30.09 30.0% 30.0 Yes Development feasible? Yes Yes Yes Yes Profit maximising? Yes No No No No Margin maximising? Yes Yes Yes Yes Yes

How many homes could be built?

Return to 'Getting Started' A development feasibility tool for the National Policy Statement on Urban Development Capacity

Commercial feasibility assessment for part of the Future Development Strategy site in Richmond South

Appendix 6: NPS Urban Development - Requirements of Policy 5 for Tasman District Council

Policy 5

"Regional Policy Statement and District Plans applying to tier 2urban environments enable greater heights and density of urban form commensurate with the greater of:

- (a) the level of accessibility by existing or planned active or public transport to a range of commercial activities and community services; or
- (b) relative demand for housing and business use in that location"

Must implement policy 5 by not later than 2 years after commencement date (I.e. 20th August 2022)

Existing TRMP Rules

Figure 6.8A: Richmond	Residential Ho	using Choices		C66 10/17 Op 12/18
Type of Residential Development	District: Everywhere except 'development areas' and exceptions	Development areas: Richmond South, Richmond West, Richmond East, Motueka West, and Mapua Development Areas, Mapua Special Development Area and Motueka West Compact Density Area	Richmond Intensive Development Area	09 12/18
Standard - Average density - 3 or 4 bedroom house (220 m ²) on a 350m ² - 600m ² site.	~	✓	<	
 Comprehensive Three or more dwellings on a site Building coverage - 40% Minimum site size = 280m² in Richmond and Motueka and 350m² elsewhere 	V	X Except for Richmond East below Hill Street and Mapua Development Area where allowed	X	
Compact - One or more dwellings on a site - All consents (subdivision, and building) applied for together - No minimum lot size	X	Except for Richmond East; Motueka West Development Area outside of the Motueka Compact Area; and Mapua Development Area outside of the Mapua Special Development Area	X	
Intensive - One or more dwellings on a site - Minimum lot size 200m ²	X	x	✓	

Nelson Tasman Joint Committee (Nov 2020)

NT Joint Committee approved the inclusion of the settlements of Richmond, Motueka, Māpua, Wakefield and Brightwater as part of the tier 2 'Urban Environment'.

Type of housing	Richmond	Motueka	Māpua	Wakefield	Brightwater
Intensive	Yes in RIDA,	No	No	No	No
	operational				
	2018				
Comprehensive	All of	Yes, outside of	Yes, in Māpua	yes	yes
(outside of new	Richmond,	Motueka West	Development		
greenfields	except for (i)	development	Area (large		
areas)	RIDA and (ii)	area and	area)		
	the	Motueka			
	Development	compact			
	Areas, except	density area			
	Richmond				
	East				
	development				
	area where it				
	is allowed				
	below Hill				
	Street				
Compact (new	Yes in specific	Yes in a specific	Yes in a specific	No	No
greenfields	locations -	location -	location -		
areas)	Richmond	Motueka	Māpua Special		
	West and	compact	Development		
	Richmond	density area,	Area (Aranui		
	South	(Grey St)	Rd/Tahi St see		
	Development		map 87 TRMP)		
	Areas				
Standard	yes	yes	yes	yes	yes

The TRMP enables the following types of housing in the Tasman towns listed above:

Activity Status of Each Type of Housing

Intensive housing

Subdivision – controlled

Land Use (Building and Construction) - Restricted Discretionary

Compact housing

Subdivision – Restricted Discretionary

Land Use - Controlled and need subdivision application at same time

Comprehensive housing

Subdivision – Discretionary

Land Use - Restricted Discretionary, submitted with subdivision

Comprehensive provides for a limited form of medium density housing in the rest of the Residential zone throughout the District unless specifically excluded. The rule framework for Comprehensive development, which has existed in the TRMP since its inception, provides limited encouragement for medium density development in practice as it requires high levels of consent, and, other than provisions for minimum site size and coverage, provides no design guidance for the public or decision makers. That said it has been used in Richmond a lot, especially before the RIDA rules came into operation.

Standard housing

Subdivision - Controlled

Land Use – Permitted in certain zones where first house i.e.. – Rural residential, Residential and Rural 2

Appendix 7: Extracts from the Growth Model for each town in the District showing the rollout of dwellings and excess capacity released once development area is serviced in the short, medium and long term (refer tables 15-17 of the main report)

- See "remaining lots" final column of tables for indication of excess capacity.
- Note these tables exclude the competitiveness margin tables 15-17 have assessed capacity including the margin for the Urban Environment (Richmond, Brightwater, Motueka, Wakefield and Māpua)
- Where a DA has rollout within the 30 years, there is servicing planned. Where a DA does not have rollout within the 30 years, it is not planned for further infrastructure

Brightwater

Projecti	ojections						and 2020/21 2		Years 1-3 2021 2023/2024	2023/2024		Years 4-10 2024/25 - 2030/31		31/32 -	Years 21-30 2041/42 - 2050/51		Remaining Lots
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	mand	Meet de	mand	
D	A End Us	e So	ore	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
1	Residen	tial 4	4	33	1	34	5	0	6	0	14	0	9	0	0	0	0
2	Residen	tial	1	3	2	5	1	0	1	0	1	0	0	1	0	1	0
3	Residen	tial 3	3	1	1	2	2	0	0	0	0	0	0	0	0	0	0
4	Residen	tial (6	0	136	136	0	0	0	0	0	40	0	96	0	0	0
5	6 Residen	tial	1	3	31	34	3	2	0	29	0	0	0	0	0	0	0
6	6 Residen	tial 4	4	0	35	35	0	0	0	0	0	0	0	18	0	17	0
2	1 Residen	tial (6	1	81	82	0	0	0	12	0	0	0	35	0	0	35
2	2		1	2	35	37	0	0	0	0	0	0	0	0	0	23	14
2	3 Residen	tial 4	4	2	417	419	0	0	0	0	0	0	0	0	0	140	279
2	7 Residen	tial 9	9	9	100	109	0	0	0	0	8	0	0	0	0	0	101
2	8	1	13	3	27	30	3	0	0	0	0	20	0	20	0	0	-13
			Su	ibtotals			14	2	7	41	23	60	9	170	0	181	
	Totals			Pre-Model Years 2019/20 and 2020/21		Years 1-3 2021/22 - 2023/2024		24 Years 4-10 2024/25 - 2030/31		Years 11-20 2031	/32 - 2040/41	Years 21-30 204	1/42 - 2050/51				
							Meet de		Meet de		Meet de		Meet de				
Totals pl	anned in ro	llout					16		48		83		179	Ð	18	1	
Totals re	quired to n	eet de	eman	d			125	5	64		14	5	197	7	16	1	
Under/o	/over-supply?			-10	9	-16		-63	3	-18		20					

Richmond

Project	tion	s					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	24/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
							Meet de	emand	Meet de	emand	Meet de	emand	Meet de	mand	Meet de	emand	
1	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	6	31	42	73	7	0	12	0	12	16	0	25	0	0	1
	2	Residential	16	29	449	478	30	6	0	50	0	140	0	200	0	52	0
	6	Residential	2	4	421	425	0	60	0	115	0	295	0	0	0	0	-45
	8	Residential	5	62	733	795	65	230	0	200	0	300	0	0	0	0	0
	24	Residential	4	25	170	195	22	0	0	50	0	105	0	15	0	0	3
	25	Residential	1	2	0	2	0	0	0	0	0	0	0	0	0	0	2
	26	Residential	2	11	5	16	6	0	5	5	0	0	0	0	0	0	0
	27	Residential	8	55	137	192	49	0	0	40	0	50	0	53	0	0	0
	28	Residential	11	3	243	246	0	0	0	0	0	0	0	0	0	246	0
	30	Rural Residential	1	1	0	1	0	0	0	0	0	0	0	0	0	0	1
	32	Rural Residential	1	0			0	0	0	0	0	0	0	0	0	0	0
	33	Residential	4	17	96	113	13	0	0	15	0	68	0	17	0	0	0
	34	Residential	2	6	172	178	0	0	0	5	0	80	0	93	0	0	0
	41	Residential	8	0	145	145	0	0	0	30	0	95	0	20	0	0	0
	42	Residential	1	0	70	70	0	0	0	0	0	30	0	40	0	0	0
	44	Residential	3	1	10	11	0	5	0	6	0	0	0	0	0	0	0
	57	Residential	14	5	947	952	0	0	0	0	0	0	0	565	0	230	157
	59	Residential	1	12	15	27	0	0	12	0	0	5	0	0	0	10	0
	60	Residential	15	15	316	331	0	0	5	0	0	15	0	110	0	200	1
	61	Residential	16	18	266	284	0	0	5	0	0	15	0	110	0	154	0
	62	Residential	1	17	0	17	0	0	0	0	0	0	0	0	0	0	17
	63	Residential	2	6	0	6	0	0	0	0	0	0	0	0	0	0	6
	64	Residential	1	2	7	9	0	0	0	0	0	0	0	0	0	0	9
	67	Rural Residential	3	3	196	199	0	0	0	0	0	0	0	0	0	199	0
	68		11	7			0	0	0	0	0	0	0	0	0	0	0
			Su	ubtotals			192	301	39	516	12	1214	0	1248	0	1091	
	Totals				Pre-Model Year 2020	/21	Years 1-3 2021/2				Years 11-20 2031						
							Meet de		Meet de		Meet de		Meet de		Meet de		
		ned in rollou					49		55		122		124		109		
			deman	d			21		33		83		127		107		
Under/	required to meet demand 'over-supply?				27:	5	22	3	38	8	-2	5	19)			

Motueka

Project	tions	5					and 2020/21		Years 1-3 202 2023/2024		Years 4-10 2024/25 - 2030/31 Meet demand		Years 11-20 2031/32 - 2040/41 Moret demand		Years 21-30 2041/42 - 2050/51 Maet demand		Remaining Lots
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	mand	Meet de	mand	
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	2	26	104	130	26	10	0	30	0	30	0	34	0	0	0
	2	Residential	3	20	4	24	5	0	5	4	10	0	0	0	0	0	0
	3	Residential	1	13	14	27	5	5	5	5	3	4	0	0	0	0	0
	4	Residential	1	7	165	172	2	0	3	2	0	0	0	165	0	0	0
	7	Residential	4	15	0	15	15	0	0	0	0	0	0	0	0	0	0
	36	Rural Residential	1	4	0	4	4	0	0	0	0	0	0	0	0	0	0
	44	Residential	3	6	97	103	0	0	0	0	0	0	0	103	0	0	0
	45	Residential - some papakainga (20)	4	6	78	84	3	0	3	30	0	48	0	0	0	0	0
	50	Residential	2	6	20	26	2	0	4	3	0	7	0	10	0	0	0
	52	Residential	1	16	-1	15	5	0	5	5	0	0	0	0	0	0	0
	56		7	48	464	512	10	0	10	0	10	214	18	250	0	0	0
	57	Residential	2	5	6	11	1	1	2	2	2	3	0	0	0	0	0
		S	Subtotal	s			78	16	37	81	25	306	18	562	0	0	
	Totals					Pre-Model Years 2019/20 and 2020/21		Years 1-3 2 2023/2		Years 4-10 2 2030		Years 11-20 2040		2 - Years 21-30 2041/42 - 2050/51			
						Meet de	mand	Meet de	mand	Meet de	emand	Meet de	mand	Meet de	mand		
Totals p	otals planned in rollout						94		118	8	33	1	58	0	0		
Totals r	equi	red to meet demand					32	1	218	8	52	6	81	6	76	0	
Under/	Inder/over-supply?					-227		-100		-19)5	-236		-760			

Māpua

Project	tions	;					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 2041/42 - 2050/51		Remaining Lots
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	emand	Meet de	emand	
ſ	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	5	15	27	42	6	0	2	5	0	22	0	7	0	0	0
	2 F	Residential	1	6	15	21	0	0	0	0	0	0	0	0	0	0	21
	5 F	Residential	3	18	62	80	15	7	3	13	0	12	0	10	0	12	8
	7 F	Residential	2	2	10	12	0	0	0	0	2	10	0	0	0	0	0
	8 1	Residential	4	7	169	176	0	0	7	23	0	83	0	70	0	53	-60
	9 I	Residential	5	7	47	54	0	0	7	7	0	25	0	8	0	7	0
	11 F	Residential	12	0	82	82	0	0	0	0	0	15	0	30	0	37	0
	12	Rural Res	2	14	33	47	4	0	4	0	4	6	20	0	0	0	9
	13 I	Residential	5	1	10	11	0	0	0	0	0	0	0	0	0	0	11
	16 I	Residential	1	11	6	17	3	0	5	0	3	0	0	0	0	0	6
1	24 F	Residential	1	4	2	6	2	0	2	0	2	0	0	0	0	0	0
	25 F	Residential	2	0	1	1	0	0	0	0	0	0	0	0	0	0	1
	26 F	Residential	1	3	1	4	1	0	2	0	0	0	0	0	0	0	1
1	27 F	Residential	9	15	575	590	5	0	5	5	0	5	0	174	0	160	236
	28 F	Residential	3	2	5	7	2	0	0	1	0	4	0	0	0	0	0
	29 F	Residential	5	1	46	47	0	0	0	0	0	0	0	0	0	0	47
1	30 F	Residential	5	0	18	18	0	0	0	0	0	0	0	0	0	0	18
:	34 F	rural Residential	1	11	77	88	5	0	5	5	0	23	0	20	0	20	10
			S	ubtotals			43	7	42	59	11	205	20	319	0	289	
				Totals			Pre-Model Year 2020		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 203	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	emand	Meet de	emand	
Totals p	lann	ed in rollou	ıt				50		10	1	21	6	33	9	28	9	
Totals r	equir	red to meet	demar	d			10	В	91		22	3	33	9	28	9	
Under/	over-	-supply?					-58	3	10)	-7		0		0		

Wakefield

Projectio	ns					Pre-Model Yea and 2020/21		Years 1-3 2021 2023/2024		Years 4-10 202 2030/31		Years 11-20 2031/32 - 2040/41 Meet demand		Years 21-30 2041/42 - 2050/51 Meet demand		Remaining Lots
			F 1 1	F	T ()	Meet de		Meet de		Meet de						
DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
1	Residential	11	14	29	43	17	0	0	18	0	8	0	0	0	0	0
2	Residential	3	12	30	42	0	0	12	0	0	0	0	8	0	0	22
4	Residential	4	3	65	68	3	6	0	30	0	28	0	0	0	0	1
6	Residential	4	14	153	167	6	0	0	20	0	55	0	46	0	40	0
12	Residential	10	2	163	165	6	0	0	20	0	37	0	40	0	40	22
13	Residential	4	2	126	128	0	0	0	0	0	0	0	64	0	64	0
14	Residential	1	0	12	12	0	0	0	0	0	0	0	0	0	0	12
22	Residential	2	2	8	10	0	0	0	0	0	0	0	0	0	0	10
23	Rural Residential	1	3	0	3	0	0	0	0	o	0	0	0	0	0	3
26	Rural 2	3	1	15	16	0	0	0	0	0	0	0	0	0	0	16
27	Residential	13	9	1000	1009	0	0	0	0	0	0	0	0	0	0	1009
28		11	8	46	54	1	0	2	5	0	5	0	8	0	8	25
29		11	4	9	13	1	0	1	0	1	0	0	5	0	5	0
		Su	ubtotals			34	6	15	93	1	133	0	171	0	157	
	Totals				Pro Model Vears 2010/20 and		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 2031	/32 - 2040/41	40/41 Years 21-30 2041/42 - 2050/51			
					Meet de	mand	Meet de	mand	Meet de	emand	Meet de	mand	Meet de	mand		
Totals pla	nned in rollou	t				40		10	8	13	4	17	1	15	7	
Totals req	uired to meet	deman	d			56		53	}	12	1	17	7	15	1	
Under/ov	otals required to meet demand nder/over-supply?					-10	5	55	;	13	3	-6		6		

Collingwood

Projec	tion	IS					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	mand	Meet de	emand	
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	2	5	0	5	1	0	0	0	0	0	0	0	0	0	4
	2	Rural Residential	1	7	1	8	0	0	0	0	0	0	0	0	0	0	8
	3	Residential					0	0	0	0	0	0	o	0	0	0	1
	4					9	0	0	0	0	0	0	0	0	0	0	9
	5	Rural			8	0	0	0	0	2	0	o	0	0	0	6	
	9	Residential	10	0	84	84	0	0	0	0	0	0	2	0	0	0	82
	13	Residential	6	34	2	36	3	0	4	0	7	0	0	0	0	0	22
			Su	ubtotals			4	0	4	0	9	0	2	0	0	0	
	Totals						Pre-Model Years 2020,		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 2031	/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	mand	Meet de	emand	
Totals	plan	ned in rollou	t				4		4		9		2		0		
Totals	requ	ired to meet	deman	d			3		4		9		2		-12	2	
Under,	/ove	r-supply?					1		0		0		0		12	2	

Kaiteriteri

Rollout Strategy for Positively Scored DAs

Projec	ction	IS					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	11	6	0	6	0	0	0	0	6	0	0	0	0	0	0
	2	Residential	15	13	44	57	5	0	4	0	3	2	0	25	0	18	0
	3	Residential	2	0	11	11	0	0	0	0	0	0	0	0	0	11	0
	5	Rurl Residential	1	2	4	6	o	0	o	0	2	0	0	4	0	0	0
	16	Residential	13	37	1	38	10	0	6	0	8	0	12	0	0	2	0
	17	Residential	10	8	0	8	0	0	0	0	8	0	0	0	0	0	0
	23	Residential	11	6	2	8	0	0	5	0	0	2	0	0	1	0	0
			S	ubtotals			15	0	15	0	27	4	12	29	1	31	
	Subtotals					Pre-Model Years 2020		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 2031	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51		
Totals	plan	ned in rollou	it				15		15		31		41		32	2	
Totals	requ	ired to meet	demar	nd			9		15		31		41		36	5	

0

0

0

-4

6

Under/over-supply?

Marahau

Proje	ction	IS					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	2					12	3	0	6	0	3	0	0	0	0	0	0
	3					48	0	0	0	0	0	19	0	29	0	0	0
	10	Residential	2	6	1	7	3	0	4	0	0	0	0	0	0	0	0
			S	ubtotals			6	0	10	0	3	19	0	29	0	0	
				Totals			Pre-Model Years 2020,		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 2031	/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	

					ivieet demand
Totals planned in rollout	6	10	22	29	0
Totals required to meet demand	6	10	22	32	28
Under/over-supply?	0	0	0	-3	-28

Moutere

Projec	tion	s					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	21	Residential	1	0			0	0	0	0	0	0	0	0	0	0	0
	29	Residential	1	3	5	8	1	0	1	1	1	2	0	2	0	0	0
	41	Residential	5	5	12	17	1	0	2	0	2	2	0	5	0	5	0
	1	Rural Residential	9	139	389	528	42	0	40	0	60	81	0	215	0	100	-10
	2	Rural Residential	3	38	6	44	10	0	10	0	14	5	o	5	0	0	0
	3	rural mix	1	41	-10	31	6	0	5	5	15	5	10	0	0	0	-15
	6	Rural Residential	9	184	368	552	45	0	67	0	75	100	o	217	0	53	-5
	13		6	7	64	71	0	0	0	0	0	0	0	36	0	35	0
	14		8	8	76	84	0	0	0	0	0	0	0	42	0	42	0
	15		8	6	17	23	0	0	0	0	0	0	0	12	0	11	0
	16	residential	5	16	1094	1110	0	0	0	0	0	0	0	300	0	900	-90
	17		1	348			23	0	21	0	35	0	50	0	50	0	-179
	18		1	128			7	0	6	0	14	0	20	0	20	0	-67
			Su	ubtotals			135	0	152	6	216	195	80	834	70	1146	
Totals							Pre-Model Years 2020		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 2031	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	
Totals p	ls planned in rollout						13	5	15	3	41	1	914	4	121	16]
Totals r	requ	ired to meet	deman	d			209	9	15	3	41	1	61	6	51	4	
Under/	over	r-supply?					-74	t i	0		0		290	8	70	2	

Murchison

Proje	ctions	5					Pre-Model Yes and 2020/21	ars 2019/20	Years 1-3 202 2023/2024	1/22 -	Years 4-10 202 2030/31	24/25 -	Years 11-20 20 2040/41	031/32 -	Years 21-30 20 2050/51	041/42 -	Remaining Lots
							Meet de	mand	Meet de	emand	Meet de	mand	Meet de	mand	Meet de	mand	
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	11	20	37	57	5	0	2	0	0	0	0	0	0	0	50
	2	Residential	1	0	7	7	0	0	0	0	0	0	0	0	0	0	7
	9	Residential	7	0	17	17	0	0	0	0	0	0	0	0	0	0	17
	10	Residential	1	4	7	11	0	0	4	0	0	0	0	0	0	0	7
	11	residential but business in FDS	3	4	56	60	0	0	0	0	0	22	4	18	0	3	13
	13	Residential	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	18		1	15	4	19	0	0	0	0	0	0	0	0	0	0	19
	19	Residential	3	12	2	14	0	0	6	0	3	0	0	0	0	0	5
	20	Residential	2	0	2	2	0	0	0	0	0	0	0	0	0	0	2
	21	Residential	2	0	2	2	0	0	0	0	0	0	0	0	0	0	2
			Subtot	als			5	0	12	0	3	22	4	18	0	3	
			Total	5			Pre-Model Ye and 20		Years 1-3 2 2023/a		Years 4-10 2024	/25 - 2030/31	Years 11-20 2040		Years 21-30 2050		
Totals	planr	ned in rollout					5		12	2	25		22	2	3		
Totals	requi	red to meet demand	ł				8		12	2	25		22	2	3		
Under	/over	-supply?					-3		0		0		0		0		

Pōhara

Projectio	ns					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
						Meet de	mand	Meet de	mand	Meet de	mand	Meet de	mand	Meet de	emand	
DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
1	Residential	2	47	2	49	8	0	8	0	12	0	11	0	0	0	10
5	Residential	1	12	0	12	0	0	0	0	0	0	0	0	0	0	12
6	Residential	1	11	14	25	0	0	0	0	0	0	0	0	0	0	25
7	Residential	2	1	8	9	0	0	0	0	0	0	0	0	0	0	9
15	Residential	2	11	39	50	8	0	6	0	4	8	0	9	0	0	15
16	Rural Residential	2	15	6	21	3	0	0	0	0	0	0	0	0	0	18
17	Residential	1	12	3	15	2	0	0	0	0	0	0	0	0	0	13
18	Rurl Residential	1	5	3	8	1	0	0	0	0	0	0	0	0	0	7
19	Rural Residential	1	4	0	4	0	0	0	0	0	0	0	0	0	0	4
20	Residential	3	9	1	10	0	0	0	0	0	0	0	0	0	0	10
22	Rural Residential	2	1	1	2	0	0	0	0	0	0	0	0	0	0	2
25	Residential	4	0	171	171	0	0	0	3	0	11	0	13	0	0	144
29	Residential	1	5	3	8	1	0	0	0	0	0	0	0	0	0	7
		S	ubtotals			23	0	14	3	16	19	11	22	0	0	
			Totals			Pre-Model Year 2020		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 203	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	
						Meet de	mand	Meet de	mand	Meet de		Meet de		Meet de	mand	
otals pla	planned in rollout					23		17		35	;	33	}	0]
otals req	required to meet demand					11		17	,	35	;	33	}	-3		
Jnder/ov	er-supply?					12		0		0		0		3		

Riuwaka

Proje	ction	15					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remainin Lots
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	2	8	3	11	3	0	5	0	0	3	0	0	0	0	0
	2	rural?	1	1	12	13	0	0	0	0	1	0	0	0	0	0	12
	7	Residential	1	2	0	2	0	0	0	0	2	0	0	0	0	0	0
	8	Residential	2	1	0	1	0	0	0	0	1	0	0	0	0	0	0
	9	Residential	1	1	0	1	0	0	0	0	1	0	0	0	0	0	0
			S	ubtotals			3	0	5	0	5	3	0	0	0	0	
				Totals			Pre-Model Years 2020		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 2031	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	
Totals	s plar	nned in rollo	ut				3		5		8		0		0]
Totals	s requ	uired to mee	t dema	nd			44		5		12	2	18	3	15	5	
Unde	r/ove	er-supply?					-4		0		-4	L.	-1	В	-1	5	

St Arnaud

rojec	tion	s					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	3	18	3	21	0	0	0	0	15	5	1	0	0	0	0
	2	Residential	2	4	1	5	0	0	0	0	5	0	0	0	0	0	0
	3	Residential	1	5	10	15	0	0	5	0	0	10	0	0	0	0	0
	4	Residential	4	40	5	45	18	0	17	5	5	0	0	0	0	0	0
	9	Residential	1	0	14	14	0	0	0	0	0	0	0	14	0	0	0
	12	Residential	4	3	1	4	0	0	0	0	3	1	0	0	0	0	0
			S	ubtotals			18	0	22	5	28	16	1	14	0	0	
				Totals			Pre-Model Years		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 203	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	

lotals	2020/21	Years 1-3 2021/22 - 2023/2024	Years 4-10 2024/25 - 2030/31	Years 11-20 2031/32 - 2040/41	Years 21-30 2041/42 - 2050/51
	Meet demand	Meet demand		Meet demand	Meet demand
Totals planned in rollout	18	27	44	15	0
Totals required to meet demand	18	27	47	17	-24
Under/over-supply?	0	0	-3	-2	24

Tākaka

Under/over-supply?

Rollout Strategy for Positively Scored DAs

Project	tion	5					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	mand	Meet de	mand	
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	3	18	16	34	2	0	3	0	0	0	0	0	0	0	29
	3	Residential	5	1	84	85	0	0	0	0	0	15	0	15	0	0	55
	6	Residential	4	11	2	13	5	0	7	0	1	0	0	0	0	0	0
	9	Residential	6	1	0	1	0	0	0	0	0	0	0	0	0	0	1
	14	rural Residential	8	24	4	28	0	0	3	0	0	0	0	0	0	0	25
	15		2	7	0	7	0	0	0	0	0	0	0	0	0	0	7
	16	Residential	10	6	356	362	0	0	5	0	0	20	0	10	0	0	327
	18	Residential	4	1	1	2	0	0	0	0	0	0	0	0	0	0	2
	19	Residential	2	6	19	25	0	0	0	0	0	0	0	0	0	0	25
	20	Residential	3	1	0	1	0	0	0	0	0	0	0	0	0	0	1
	21	Residential	2	7	0	7	0	0	0	0	0	0	0	0	0	0	7
	22	Residential	2	7	18	25	0	0	0	0	0	0	0	0	0	0	25
	25	Residential	9	20	165	185	0	0	0	0	0	0	0	0	0	0	185
			S	ubtotals			7	0	18	0	1	35	0	25	0	0	
				Totals			Pre-Model Years 2020,		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 203	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	
							Meet de	mand	Meet de	mand	Meet de	emand	Meet de	emand	Meet de	emand	
Totals p	olanr	lanned in rollout					7		18		36	5	25	5	0		
Totals r	equi	red to meet	demar	nd			46		18		36	5	25	5	-2		

0

0

0

2

Tapawera

Proje	ctior	เร					Pre-Model Yea and 2020/21	rs 2019/20	Years 1-3 2021 2023/2024	/22 -	Years 4-10 202 2030/31	4/25 -	Years 11-20 20 2040/41	31/32 -	Years 21-30 20 2050/51	41/42 -	Remaining Lots
	DA	End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
	1	Residential	14	8	0	8	0	0	4	0	0	0	0	0	0	0	4
	2	Residential	3	0	18	18	0	0	0	0	0	9	0	0	0	0	9
	4	Residential	7	0	53	53	0	0	0	0	0	0	0	8	0	2	43
	6	6 Residential 10 0 1			1	0	0	0	1	0	0	0	0	0	0	0	
	11	Residential	3	2	7	9	2	1	0	0	0	0	0	0	0	0	6
			S	ubtotals			2	1	4	1	0	9	0	8	0	2	
				Totals			Pre-Model Year 2020		Years 1-3 2021/2	2 - 2023/2024	Years 4-10 2024	/25 - 2030/31	Years 11-20 2031	1/32 - 2040/41	Years 21-30 204	1/42 - 2050/51	
Totals	; plan	ned in rollou	ut				3		5		9		8		2		
Totals	requ	uired to mee	t demar	nd			13		5		9		8		2		
Unde	r/ove	DA End Use Score Vacant Lots New Lots 1 Residential 14 8 0 2 Residential 3 0 18 4 Residential 7 0 53 6 Residential 10 0 1 11 Residential 3 2 7					-10)	0		0		0		0		

Appendix 8:

Summary of investment proposed for the next 10 years for infrastructure and community facilities by major town

Richmond

when the server show the server

WHAT INVESTMENT IS PROPOSED IN THE NEXT TEN YEARS FOR INFRASTRUCTURE AND COMMUNITY FACILITIES?

Council currently provides the Richmond settlement with water, wastewater and stormwater services, as well as a well-established road, footpath and cycle network. Tasman's Great Taste Trail passes through Richmond providing a cycle connection to the rest of Tasman. The Richmond community is currently serviced by a range of parks, reserves and community facilities, including the Library, Aquatic Centre, Town Hall, and Saxton Field.

Council has proposed further investment, including these projects, to address anticipated growth, improve the services we provide, and make sure our public infrastructure is maintained and fit for purpose.

RICHMOND WEST AND SOUTH STORMWATER IMPROVEMENTS, AND LAND ACQUISITION

2021-2029 • \$43.4 million Stream widening and other network upgrades, including associated land acquisition, to convey flows from future development areas

RICHMOND SOUTH RESERVOIR AND MAIN

2021–2030 • \$9.8 million New water trunk main and storage reservoir to service growth and improve resilience

RICHMOND SOUTH WASTEWATER

2021-2031 • \$6 million New pump station and pressure main to support growth in Richmond South

RICHMOND AQUATIC CENTRE 2021-2031 • \$5.6 million

Various works (building maintenance and improvements, and pool plant renewals) to the Centre to provide a safe and comfortable environment for our community





RICHMOND RESOURCE RECOVERY CENTRE SITE IMPROVEMENTS 2021-2031 · \$1.9 million

New bunker to divert dry waste, second weighbridge and improvements to the waste pit and waste bin storage area



RICHMOND WEST ROAD CORRIDOR AND INTERSECTION IMPROVEMENTS

2021–2031 • \$15.3 million Upgrade of McShane Road, Lower Queen St and intersections in Richmond West to cater for traffic growth and residential development



RICHMOND BUS TERMINAL 2022-2028 • \$1.8 million

Creation of a new bus terminal in Richmond to cater for new bus routes



RICHMOND CYCLEWAY PRIMARY ROUTE

2024 – 2030 • \$14.8 million Creation of a safe cycle route through Richmond



RICHMOND CENTRAL STORMWATER IMPROVEMENTS 2025 – 2031 • \$10.3 million

Diversion of stormwater from Washbourn Gardens to Poutama Stream to protect Richmond Central from flooding

Note: Although the full project costs are included in Council's budget, funding can be from a variety of sources, including targeted rates (for projects which serve a specific area), development and financial contributions, government funding, as well as general rates.

Motueka



WHAT INVESTMENT IS PROPOSED IN THE NEXT TEN YEARS FOR INFRASTRUCTURE AND COMMUNITY FACILITIES?

Council currently provides the Motueka settlement with wastewater and stormwater services. However, Motueka is only partially serviced with water supply. Many properties have their own private bores and are not connected to the Council network. Motueka is serviced by a well-connected road and footpath network, and Tasman's Great Taste Trail passes through Motueka. The Motueka community is currently serviced by a range of parks, reserves and community facilities.

Council has proposed further investment, including these projects, to address anticipated growth, improve the services we provide, and make sure our public infrastructure is maintained and fit for purpose.

The timing and location of new infrastructure, to enable future development, is based on the LTP growth scenario. Growth projections are updated every three years as part of each LTP. If actual growth starts occurring at a faster rate, Council will respond by considering necessary changes to projects and plans.

COMPLETION OF THE NEW MOTUEKA LIBRARY 2020-2022 · \$520,000

A new, purpose-built, 1,100m² single-storey library to meet our community's current and future needs

STOPBANK IMPROVEMENTS 2021-2022 · \$6 million Refurbishment of Motueka stopbanks

MOTUEKAWEST STORMWATER IMPROVEMENTS

2021-2024 · \$5.9 million Stormwater system to convey flows from the development area west of High Street towards Woodland drain

MOTUEKA GROWTH WASTEWATER INFRASTRUCTURE 2021-2024 · \$6 million

New pressure mains for Motueka West to wastewater treatment plant to enable development of Motueka West



2021-2030 - \$3.4 million New pump station, reservoir and water mains to increase network capacity

MOTUEKA WEST WATER RETICULATION

2021 – 2031 - \$2.2 million New water main to Motueka West to provide water to proposed developments



MOTUEKA COMMUNITY POOL 2024 - 2025 - \$3.3 million

(Incl. 1/3 community contribution) We are working with the Motueka community to contribute to the building of an indoor swimming facility. This work will include a feasibility study

NEW WASTEWATER TREATMENT PLANT

2024 – 2029 · \$7.6 million Designation, resource consent, and land purchase for new inland wastewater treatment plant in Motueka



PORT MOTUEKA FACILITIES

2025 – 2026 - \$570,000 Compliant facilities for boat maintenance activities to improve environmental protection

Note: Although the full project costs are included in Council's budget, funding can be from a variety of cources, including targeted rates (for projects which serve a specific area), development and financial contributions, government funding, as well as general rates.

You can see the locations of these projects on a map at LTP:tasman.govt.nz. Also available are maps of the parks and community facilities in your area.



WHAT INVESTMENT IS PROPOSED IN THE NEXT TEN YEARS FOR INFRASTRUCTURE AND COMMUNITY FACILITIES?

Council currently provides the Brightwater settlement with water, wastewater and stormwater services, as well as a well-established road and footpath network. Tasman's Great Taste Trail passes through Brightwater providing a cycle connection to Richmond and Wakefield. The Brightwater community is currently serviced by a range of parks, reserves and community facilities.

You can see the locations of these projects on a map at LTP.tasman.govt.nz. Also available are maps of the parks and community facilities in your area.



Council has proposed further investment, including these projects, to address anticipated growth, improve the services we provide, and make sure our public infrastructure is maintained and fit for purpose.

WAIMEA WASTEWATER NETWORK IMPROVEMENTS

2021–2031 • \$24.5 million New bypass pump station in Brightwater to support growth and provide network resilience



BRIGHTWATER WATER PIPE CAPACITY UPGRADES

2022–2028 • \$2.8 million Various projects to increase water supply capacity in Brightwater

WAIMEA WATER NETWORK CAPACITY UPGRADES

2023 – 2031 • \$34.4 million Programme of work to upgrade capacity of bores, treatment plant, trunk mains, reticulation, pump stations and reservoirs to support growth and improve resilience

BRIGHTWATER/WAKEFIELD MULTI-PURPOSE COMMUNITY FACILITY 2026-2029 • \$8.6 million

(1/3 community contribution) A new community facility to service the Brightwater, Wakefield and surrounding communities. A feasibility study will take place, and a location is still to be decided

Note: Although the full project costs are included in Council's budget, funding can be from a variety of sources, including targeted rates (for projects which serve a specific area), development and financial contributions, government funding, as well as general rates.

WHAT INVESTMENT IS PROPOSED IN THE NEXT TEN YEARS FOR INFRASTRUCTURE AND COMMUNITY FACILITIES?

Council currently provides the Māpua/Ruby Bay settlement with water, wastewater and stormwater services, as well as a well-established road and footpath network in most residential streets. Council has recently invested in water and wastewater upgrades in Māpua, and the replacement of the water main, providing a safe and secure water supply for future subdivisions, means the moratorium on new water connections in Māpua will be lifted from August 2021.

The Māpua/Ruby Bay community is currently serviced by a range of parks, reserves and community facilities.



You can see the locations of these projects on a map at LTP.tasman.govt.nz. Also available are maps of the parks Council has proposed further investment, including these projects, to address anticipated growth, improve the services we provide, and make sure our public infrastructure is maintained and fit for purpose.

MÂPUA RESERVOIR UPGRADE

2021-2022 · \$2.1 million New concrete reservoir at Pomona Road with additional capacity to support residential and business growth



MÂPUA WHARF PRECINCT RENEWALS

2021–2031 · \$580,000 Annual capital renewal programme for Māpua Wharf

MĀPUA WASTEWATER NETWORK CAPACITY UPGRADES

2022-2031 · \$1.8 million New pump stations and trunkmains to increase network capacity

MÂPUA STORMWATER IMPROVEMENTS

2024 – 2029 · \$2.6 million Combination of detention wetlands and network upgrades to convey flows from future development areas

MĂPUA PUMP STATION CAPACITY UPGRADES

2026 – 2028 · \$800,000 Upgrade Ruby Bay and Aranui-Higgs pump stations with additional storage capacity

TOWN CENTRE CYCLING IMPROVEMENTS

2029–2031 · \$1.8 million Providing facilities to support walking and cycling

access and safety in Mápua Village Centre

MÂPUA CYCLE LANES

2029 – 2031 · \$340,000 Providing new cycle lanes on key cycling routes in Māpua



SEATON VALLEY ROAD IMPROVEMENTS 2030 – 2031 · \$500,000

Upgrade Seaton Valley Road to support adjacent residential development

Wakefield

WHAT INVESTMENT IS PROPOSED IN THE NEXT TEN YEARS FOR INFRASTRUCTURE AND COMMUNITY FACILITIES?

Council currently provides the Wakefield settlement with water, wastewater and stormwater services, as well as a well-established road and footpath network. Tasman's Great Taste Trail passes through Wakefield providing a cycle connection to Brightwater and Richmond. The Wakefield community is currently serviced by a range of parks, reserves and community facilities.

You can see the locations of these projects on a map at LTP.tasman.govt.nz. Also available are maps of the parks and community facilities in your area.



Council has proposed further investment, including these projects, to address anticipated growth, improve the services we provide, and make sure our public infrastructure is maintained and fit for purpose.

EIGHTY-EIGHT VALLEY NETWORK IMPROVEMENTS 2021-2025 · \$3.5 million

Extend urban water supply to Eighty-Eighty Valley including new water mains and pump station upgrades

WAIMEA WASTEWATER NETWORK CAPACITY UPGRADE 2021 - 2031 · \$24.5 million

Programme of work to replace and upgrade capacity of trunk mains and pump stations to support growth and improve resilience

WAIMEA WATER NETWORK **CAPACITY UPGRADES**

2023-2031 · \$34.4 million

Programme of work to upgrade capacity of bores, treatment plant, trunk mains, reticulation, pump stations and reservoirs to support growth and improve resilience

BRIGHTWATER/WAKEFIELD MULTI-PURPOSE COMMUNITY FACILITY 2026-2029 · \$8.6 million (1/3 community contribution)

A new community facility to service the Brightwater, Wakefield and surrounding communities. A feasibility study will take place, and a location is still to be decided

Note: Although the full project costs are included in Council's budget, funding can be from a variety of sources, including targeted rates (for projects which serve a specific area), development and financial ant funding as well as general r

WHAT INVESTMENT IS PROPOSED IN THE NEXT TEN YEARS FOR INFRASTRUCTURE AND COMMUNITY FACILITIES?

Council provides wastewater and stormwater services to the Takaka settlement, as well as a limited reticulation for fire-fighting purposes in the town centre. Residents are required to supply their own water and Council has not planned to install a reticulated public water supply in Takaka. Council provides wastewater and stormwater services to most residential properties within the Pohara/Ligar Bay/ Tata Beach settlement area. A public water supply is only provided to part of Pöhara. Council provides water, wastewater and stormwater services to Collingwood. The road network stems from SH60 and varies from urban to rural. The main settlements have limited footpath and cycleway connections. Council recently completed a new cycleway between Tākaka and Pohara. The Golden Bay community is serviced by a range of parks, reserves and community facilities.



You can see the locations of these projects on a map at LTP.tasman.govt.nz. Also available are maps of the parks and community facilities in your area

Council has proposed further investment, including these projects, to improve the services we provide, and make sure our public infrastructure is maintained and fit for purpose.



WATER SAFETY IMPROVEMENTS

2021-2022 · \$1.2 million Upgrade of Põhara water treatment plant to provide safe water and meet the Drinking Water Standards New Zealand



TÅKAKA AERODROME RUNWAY EXTENSION 2021-2022 • \$260.000

Extension and sealing of the cross runway to improve safety during strong winds

GOLDEN BAY RECREATION PARK GRANDSTAND 2021-2024 • \$950,000

(incl. Community contribution) Upgrade the grandstand at Golden Bay **Recreation Park**



GOLDEN BAY WASTEWATER NETWORK UPGRADES

2021-2027 · \$5.1 million Upgraded pump stations and pressures mains at Pohara and Tarakohe



PORT TARAKOHE RENEWALS

2023-2030 · \$3 million Provision to allow for replacement of the plastic floating marina and other capital renewals

CYCLE LANES

2026-2028 • \$500,000 Providing new cycle lanes on key transport routes



TOWN CENTRE CYCLING IMPROVEMENTS

2027-2029 · \$1.6 million Providing facilities to support walking and cycling in the Tākaka town centre



TÄKAKASTORMWATER IMPROVEMENTS

2027-2029 · \$2 million Network upgrades and water quality improvements

Note: Although the full project costs are included in Council's budget,

Appendix 9: Survey of Businesses 2020

In October 2020, Council undertook a survey of 500 businesses in the region. The aim of the survey was to understand whether zoned business land (and future business areas) are of the right type in the right location, ensuring that all our businesses are provided for.

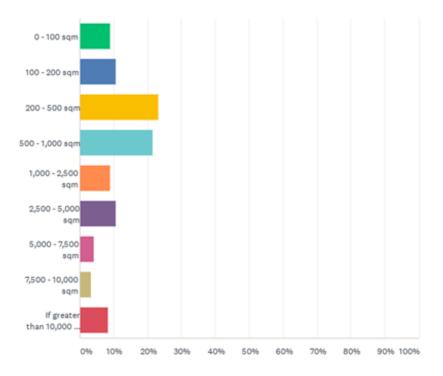
A 20 minute survey was designed and sent to 500 businesses that were of average or above average size, in terms of space occupied, according to type of business zone. A total of 195 responses were received (40%).

Some of the key responses useful to inform this HBA are provided below.

Size of Companies

- 70% of businesses employ 10 or less people
- Amount of floorspace occupied is also small on average:

Q13 Approximately how much floor space does your business occupy at this address?

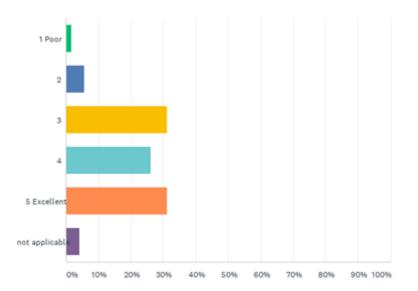


The companies occupying more than 10,000 sq m are farms, tree nurseries, contracting businesses and a holiday park.

Suitability of current site and buildings in meeting space requirements

- 70 businesses felt that their current site and/or buildings meets their current space requirements
- 37 businesses felt there was not enough space
- 11 businesses identified spare capacity on site and
- 4 businesses could not answer due to uncertainty over Covid-19

Q18 How would you rate the quality of building(s) on your site? (please choose from 1 = Poor to 5 = Excellent)



In terms of quality of current premises, 88% of respondents to this question rated the quality of their buildings as average to excellent:

Demands for Extra Floor Space or Land

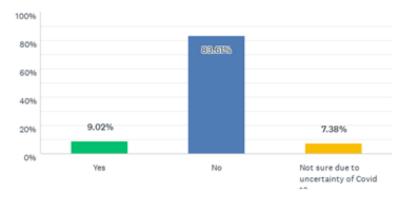
- 26 businesses require more floorspace
- 18 businesses require more land
- 7 businesses could not answer due to uncertainty over Covid-19
- Of those businesses that require more floorspace:
 - 7 respondents require 100 sq m or less
 - 8 respondents require between 100-500 sq m
 - 5 respondents require between 500-1,000 sq m (Brightwater, Spring Grove, Richmond, Motueka)
 - 4 respondents require between 2-3,000 sq m (Richmond, Riuwaka, Motueka)
 - 2 respondents require more than 5,000 sq m (Motueka, Marahau)
 - Of those wanting more than 500 sq m in floorspace, there are retail and commercial businesses, a construction contractor, a manufacturer and 4 engineering workshops
 - In terms of the larger floorspace requirements (more than 3,000 sq m) these comprise a horticulture company, a manufacturer and a holiday park.
- Of those businesses that require more land:
 - 7 respondents require 500 sq m or less
 - 4 respondents require between 1-5,000 sq m (Richmond, Brightwater)
 - 3 respondents require between 5-10,000 sq m (0.5-1ha) (Motueka)
 - 3 respondents require between 10-20,000 sq m (1-2 ha) (Richmond, Motueka)
 - 1 respondent requires more than 2ha (2.5ha) (Golden Bay)
 - Of those wanting more than 1,000 sq m of land, there is a haulage company, two manufacturers, two engineering companies and a recycling business
 - Of those wanting more than 10,000 sq m (1ha) of land there are two construction contractors, a manufacturer, a commercial business and an engineering company.

Part of the Urban Environment is therefore a popular location for extra land and floorspace (Richmond, Brightwater and Motueka).

Future Relocation Plans and Requirements

- 83% of businesses (102 of the 122 respondents to this question) are not planning to relocate in the short term
- 7% are unsure due to uncertainty over Covid 19
- Just 9% of businesses (9 respondents) are planning to move to new premises in the next five years.

Q19 Does your business plan to re-locate to new premises in the next 5 years?



Of the 9 businesses considering relocation, most need industrial units/manufacturing/workshops and warehouses. Converted offices, depot and civil construction and aggregate outlet are also required:



Q21 What type of premises do you require?

Most companies are seeking sites in Richmond.

While not reflected in the survey, Council has evidence of a shortage of cool store facilities in Richmond, Motueka, Lower and Upper Moutere, for orchard, hops and pharmaceutical companies. There have been ten such applications or pre application discussions in the past 3 years.

In terms of reasons for relocation, the businesses responded:

• *"bad roads"* and *"unable to navigate easily and safely out of Beach Road due to intensive building practices and poor Council town planning"* (from companies in the Beach Road industrial area of Richmond

• *"too small an area,"* (2), *"quality of building and more space required"* (from three companies in the Beach Road area in Richmond) and *"need more capacity"* (from a company in Motueka

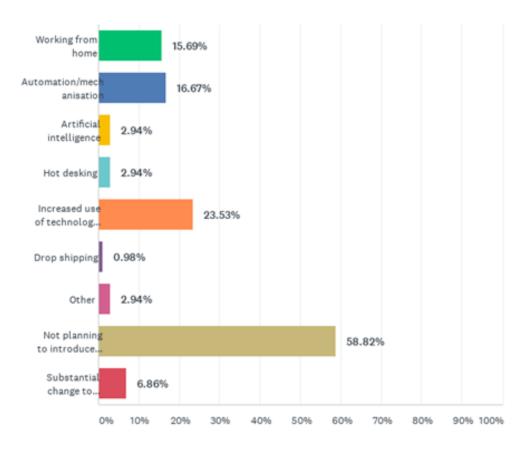
- "larger site needed which I own" and "I own the land and extension is half done"
- *"high cost of industrial space to lease; traffic congestion on local roads, contraction of good industrial customers in current economic climate"* (Richmond)
- "Location and need for a more commercial space" (Richmond)

The reasons can therefore be summarised as traffic congestion for Richmond, more space required and high industrial lease costs (Richmond).

Downsizing of Company Floor Space

- Just 7 companies have downsized due to technological developments, operational practices or uncertainty created by Covid-19
- In terms of new practices for their business (which may have an impact on their space requirements), the survey revealed the following:

Q26 Do you plan to introduce any of the following working practices?



Factors affecting Business Location

The survey responses clearly showed that suitable location, proximity to customers/clients, quality of premises, quality of life, road network access and cost of premises or land are most important to the businesses when selecting premises to locate their business. Central Government funding assistance is the least important factor on average.

Dissatisfaction with the road network was a recurring theme in the survey responses, particularly around Richmond, Lower Queen Street junction with SH6, at peak times. This was given as a reason for relocation outside of Tasman; disadvantages of the current local area as a business location (23 companies cited this); local issues affecting business (9 companies); and in further comments (16 companies).

Appendix 10

The extract below from the growth model shows the business 'rollout' table for Richmond. Development Areas (DAs) 5, 9, 56 and 69 highlighted provide the vacant underutilized capacity factored into table 22. There is more vacant underutilized capacity within the Tasman Urban Environment but this is not provided below since Richmond's is sufficient to make up the shortfall of commercial and retail business land in the combined Urban Environment.

The figures below are shown in lot numbers but the lot size assumed by the growth model for commercial and retail is 2,000 sq m per lot. This therefore amounts to 27.4 ha from these four DAs and it has bene assumed to be spread evenly over the 30 year period since these DAs are already serviceable.



rojectio	ons	_				Pre-Model Years 2019/20 and 2020/21		Years 1-3 2021/22 - 2023/2024		Years 4-10 2024/25 - 2030/31 Mixed domand		Years 11-20 2031/32 - 2040/41 Mool domand		Years 21-30 2041/42 - 2050/51 West demand		Remaining Lots
DA	A End Use	Score	Existing Vacant Lots	Expected New Lots	Total Lots	Units on Existing Lots	Units on New Lots	Meet de Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	Units on Existing Lots	Units on New Lots	
з	Commercial (Retail)	3	91	14	105	4	0	4	0	7	0	0	14	0	34	42
4	Advant	1	1	0	1	o	0	0	0	0	o	0	0	0	0	1
5	Mixed Business	10	1	78	79	0	4	0	7	0	8	0	15	0	16	29
7	Commercial (retail)	1	4	0	4	o	0	0	o	0	o	0	0	0	0	4
9	Mixed Business	1	6	55	61	0	0	0	0	0	5	0	5	0	10	41
11	Light Industrial	1	3	55	58	1	0	0	0	0	10	0	13	0	0	34
12	Light Industrial	1	13	4	17	3	0	2	0	0	0	0	0	0	0	12
13	Rural Industrial	3	1	0	1	0	0	0	0	0	0	0	0	0	0	1
16	5 Light Industrial	1	0	28	28	0	4	0	6	0	8	0	6	0	4	0
21	1	2	3			0	0	0	0	0	0	0	0	0	0	0
22	2 Industrial	2	8	0	8	1	0	1	0	2	0	0	0	0	0	4
35		4	2	7	9	0	0	0	0	0	0	0	0	0	0	9
38	Light Industrial	3	8	0	8	0	0	0	0	0	0	0	0	0	3	5
43	Light Industrial	1	2	8	10	0	0	0	1	0	3	0	3	0	0	3
45	Mixed Business	3	2	4	6	0	0	0	0	0	0	0	0	0	3	3
53		1	0			0	0	0	0	0	0	0	0	0	0	0
56	Business	2	23	55	78	0	0	0	3	0	8	0	20	0	22	25
65	(retail)	4	4	3	7	0	0	0	0	0	2	0	2	0	0	3
69	Mixed Business	2	3	78	81	0	0	0	0	2	2	0	15	0	20	42
Subtotals					9	8	7	17	11	46	0	93	0	112		
Totals						Pre-Model Years 2019/20 and 2020/21		Years 1-3 2021/22 - 2023/2024		Years 4-10 2024/25 - 2030/31		Years 11-20 2031/32 - 2040/41		Years 21-30 2041/42 - 2050/51		
						Meet demand		Meet demand		Meet demand		Meet demand		Meet demand		
Totals planned in rollout Totals required to meet demand						17		24		57		93 93		112		
Under/over-supply?						0		0		0		0		0		