

OPEN

MINUTE ITEM

ATTACHMENTS

Ordinary meeting of the
Joint Committee of Tasman District and Nelson City
Councils

Tuesday 6 November 2018
Commencing at 9.30a.m.
Council Chamber

Civic House

110 Trafalgar Street, Nelson

TABLE OF CONTENTS	PAGE
1 Nelson Airport Limited six monthly strategic presentation from the Board	
A. A2097360 - Nelson Airport Limited six monthly strategic presentation	3
2 Nelson Regional Development Agency six monthly presentation	

A.	A2097359 - Nelson Regional Development Agency six monthly presentation	21
3	Tasman Bays Heritage Trust six monthly presentation	
A.	A2097366 - Tasman Bays Heritage Trust six monthly presentation	33

Good things start here.

Joint Shareholders Presentation

November 2018

A2097360








FINANCIAL PERFORMANCE

Nelson Airport Ltd Financial Performance

1st Quarter 2018/19 Year

(Vs same quarter previous years)

	1Q 15/16	1Q 16/17	1Q 17/18	1Q 18/19	Trend
Aeronautical Income (\$m)	0.61	1.02	1.27	1.48	
Non-Aeronautical Income (\$m)	0.76	0.99	1.11	1.17	
Total Income (\$m)	1.37	2.01	2.38	2.65	
EBITDA* (\$m)	0.71	1.25	1.45	1.53	
Total Passengers (x 1,000)	178	229	245	256	

* Earnings before Interest, Tax, Depreciation & Amortisation.

A2097360



2017/18 STATUTORY AUDIT

- Special focus from Audit NZ on the new terminal and related infrastructure projects.
- Audit NZ's conclusion following a thorough review noted comfort that the major capital developments have been accounted for correctly and are adequately disclosed in the financial statements.
- Also noted that there are appropriate governance arrangements in place and sufficient monitoring of the terminal development project.

A2097360



COMPLIANCE ORDER 26TH FEBRUARY 2018 - PFOS

- PFOS management plan now approved by EPA.
- First fire appliance cleaned on 30th October.
- Awaiting test results before second appliance is cleaned.
- Trade waste NCC approved at 100ppt.

A2097360



NOISE MANAGEMENT

- Five yearly audit completed in response to rule DAA2.7 'Independent Air Noise Compliance Audit' set out in the NRMP:-
 - ✓ Methods employed to report compliance with the designation air noise limits (Rule DAA2.3); and
 - ✓ Methods and procedures set out in the Airport Noise Monitoring Plan..
- To confirm the veracity of the input data and observations used to assess compliance regarding noise due to aircraft flying activity.
- Compliance with air noise boundary controls has been confirmed within the audit.

A2097360



HEALTH AND SAFETY

- No LTIs to date.
- Construction areas supported by Intesafety monthly observations and reporting.
- Staff have responded well to recent incidents (Murray Clarkson).
- Improved focus areas around hazard and incident reporting.

A2097360



SUSTAINABILITY

- NAL has signed up to Sustainable Tourism, New Zealand. A Tourism Industry Association initiative with an aim to drive the New Zealand tourism industry to sustainability by 2025.
- Its goal is to bring a collective approach to sustainability with information and idea sharing.
- Four key target areas, Economic, Visitor, Host Community and Environment.
- Retailers and airlines collaborating with NAL on sustainable initiatives.



A2097360



AIRLINES

- Business case and meetings with Jetstar to establish Christchurch service.
- Air New Zealand suffering on time performance issues but load factors are strong on all routes.
- Originair commenced Napier via New Plymouth service.
- Sounds Air improvement on Wellington route and servicing Paraparaumu.
- Virgin ATRs storage continuing for further 18 months.

A2097360



AIRSIDE ASSETS

- \$6m upgrade to apron parking and taxiways.
- Addresses terminal realignment, airline growth and improved passenger walkways.
- Push back options included for further improving H & S and airline OTP.

A2097360



TERMINAL UPDATE

- CPU issued on Friday 5th October for Stage A.
- Kohatu touch stone installed and Iwi blessing also on 5th October.
- Stage A opened for operations on 9th October.
- Positive airline feedback.
- Retail and advertising tenants responding well.
- Car parking 80% completed – 100% expected by December 2018.
- Demolition of old terminal commenced.
- Stage B opening October 2019.

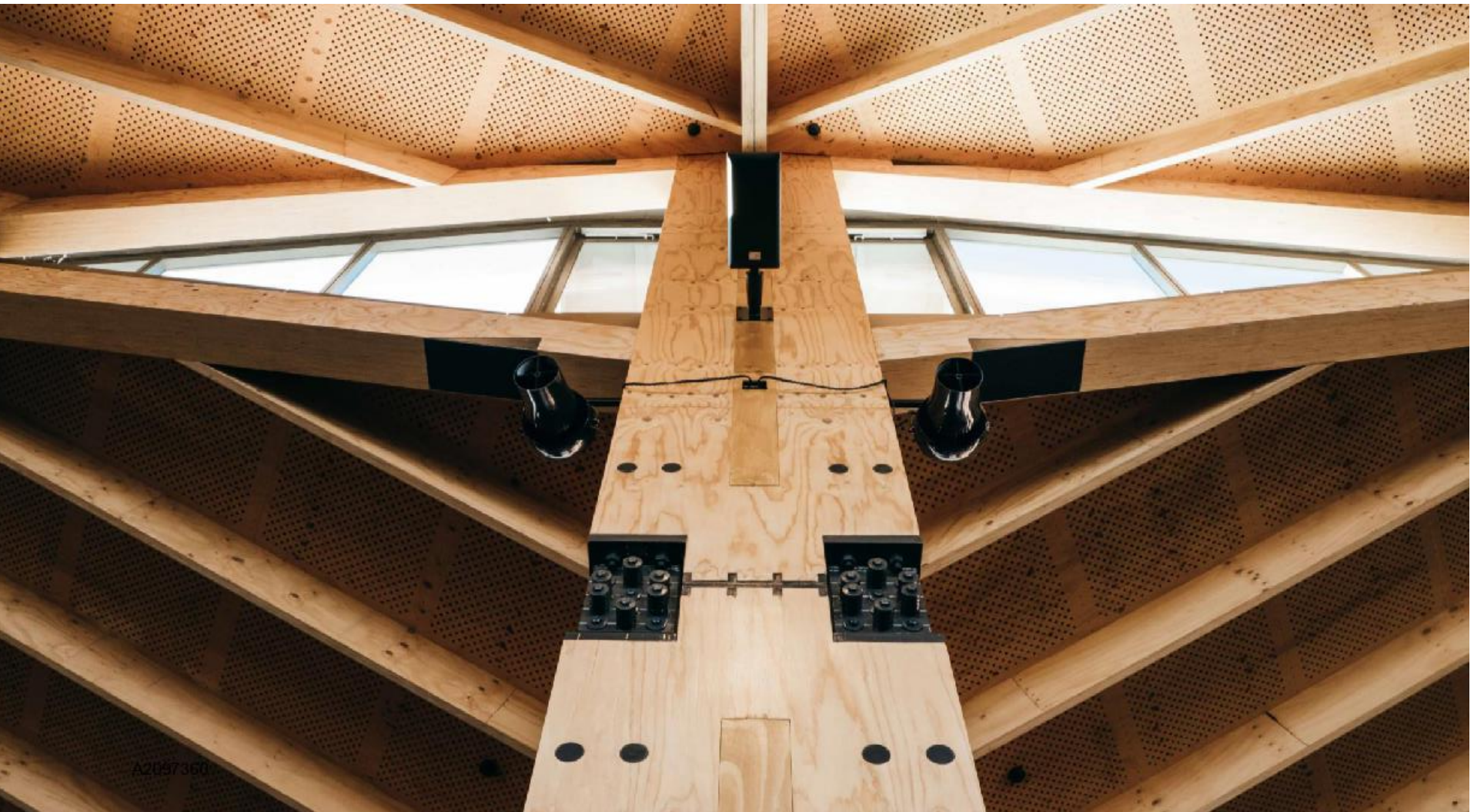
A2097360



Item 1: Nelson Airport Limited six monthly strategic presentation from the Board:
Attachment 1



Item 1: Nelson Airport Limited six monthly strategic presentation from the Board:
Attachment 1



A2057360

Item 1: Nelson Airport Limited six monthly strategic presentation from the Board:
Attachment 1



Item 1: Nelson Airport Limited six monthly strategic presentation from the Board:
Attachment 1



Item 1: Nelson Airport Limited six monthly strategic presentation from the Board:
Attachment 1



Item 1: Nelson Airport Limited six monthly strategic presentation from the Board:
Attachment 1





Item 1: Nelson Airport Limited six monthly strategic presentation from the Board:
Attachment 1



A2097360



2017/18 Annual highlights Q1 2019 update



Annual Report Key Highlights *(June 2018)*


80%
of the desired outcomes set in the key performance areas of the 2017-18 Sol were achieved
(17 of 21)



Financial targets achieved



Clean audit



NELSON REGIONAL DEVELOPMENT AGENCY | **nelson tasman.nz**

Annual Key Highlights: Innovation *(June 2018)*



\$1.53m

of business development and R&D investment attracted into local companies

+ 21% on last year

+120% on 2016

350

Companies through the Regional Business Partner Network programme.

+100% on 2016

2nd

Best Regional Business Partnership Programme in NZ

Customer Satisfaction

Q1 2018/19 SOI - Key Highlights: Innovation



Regional Business Partner Network



MAHITAHU COLAB

NELSON REGIONAL DEVELOPMENT AGENCY | nmit | NELSON REGIONAL CHAMBER OF COMMERCE



DATAKOM NELSON REGIONAL DEVELOPMENT AGENCY

<HACKNELSON>

SOLVE REAL PROBLEMS. TOGETHER.

NELSON REGIONAL DEVELOPMENT AGENCY | **nelson tasman.nz**

Key Highlights: Identity and Strategy



Nelson Tasman Innovation Neighbourhood

- Intern Programme (Summer of Tech)
- Flexi Working Programme
- Grad Programme



Te Taiuhu 2077

- Te Taiuhu Steering Group Established
- Strategy Framework agreed
- PGF Strategy Funding Application Progressing
- Data baseline project underway







What does that mean?

Our activities have contributed to...

10%

increase in the value of visitors to the region.

22%

improvement in the seasonality of visitor spend.

50%

increase in Business Events attendees.

19,300

Events Attendees

52%

Out of town

Q1 2018/19 SOI Key Highlights: Destination Management



Feature Region

NZ's Largest Ever
Global Visitor
Campaign



**100% PURE
NEW ZEALAND**
newzealand.com

330 million
Global audience

210

- International Travel Agents trained
- Australia, Europe, USA

We would like to acknowledge the support of the following public and private sector partners and stakeholders who have been critical to our second year's achievements, while also providing a strong partnership platform for the future.



We are also proud to have more than 100 visitor industry partners contributing to the delivery of our visitor related programmes, including the following platinum and gold partners.



Priority Focus next quarter

**nelson
tasman.nz**

Story telling

Te Tauihu
2077

Regional Growth Strategy

Global Visitor
Campaign



100% PURE
NEW ZEALAND
newzealand.com




**MAHITAHI
COLAB**

NELSON REGIONAL DEVELOPMENT AGENCY | nmit | UNIVERSITY OF TASMANIA



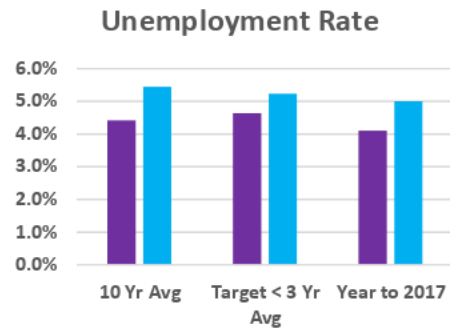
SITE
Visitor Information

Regional
Business
Partner
Network

www.nelsontasman.nz/assets/annual-report.pdf



Nelson Tasman Economic Context



■ Nelson Tasman ■ NZ



A2097366

JOINT SHAREHOLDERS MEETING

**TASMAN BAY HERITAGE TRUST
SIX MONTHLY REPORT**

NOVEMBER 2018



A2097366

2017 / 18

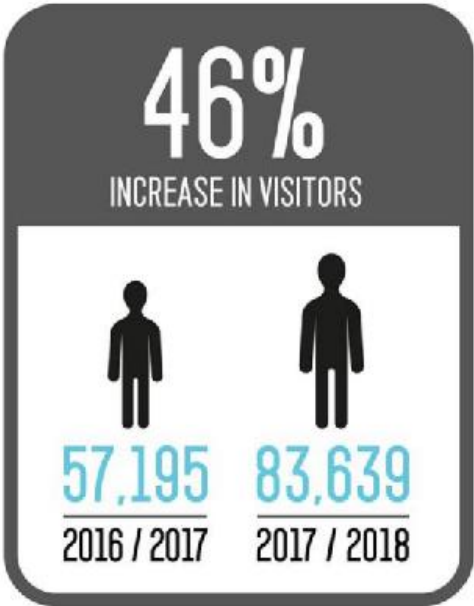
A Year Of
Achievements





KOMITI

- Reviewed and reconfirmed the MOU with manawhenua Iwi
- Partnership in taonga care and tikanga
- Working together for Te Aō Māori experiences



**50% Decrease In Cost
PER VISITOR**
**Record month in April
12,133 VISITORS**





97%



CUSTOMER SATISFACTION RATING

On-site visitor satisfaction
CONTINUES TO INCREASE



VISITATION



331%
INCREASE IN
RETAIL SALES



200 NEW PRODUCTS
INTRODUCED TO THE STORE

Four-fold increase in
RETAIL SALES

200 new products
IN THE MUSEUM STORE





A2097366

THREE BLOCKBUSTER EXHIBITIONS

Da Vinci
Robots &
Machines

BUGS!
Our Backyard
Heroes

NATIONAL
GEOGRAPHIC

8,174

22,962

29,464

6 Exhibitions delivered at the
AT THE MUSEUM

5 Exhibitions delivered
OFF SITE

Under pinned by a vibrant
PUBLIC PROGRAMME

SMALLER EXHIBITIONS INCLUDED

- *He Hono Tangata Kore e Motu*
 - *Untitled: Voices of the Unheard*
 - *The Halo Project: A Voice For the Birds*
 - *Appo Hocton Exhibition at Murchison Museum, Motueka Museum, & NCC Library*
 - *Mai i Hawaiiiki te Ahi Ka Roa* permanently installed at Te Āwhina Marae
-





Education again exceed targets
7,626 ACTUAL VS. 5,500 TARGET

Delivering programmes to local schools across the region
AS FAR AFIELD AS GOLDEN BAY



A RECENT STAFF SURVEY FOUND

89%

OF STAFF ARE VERY HAPPY

75%

OF STAFF THINK MUSEUM CULTURE HAS SIGNIFICANTLY IMPROVED IN THE LAST 2 YEARS





OUT REACH IN THE REGION



66% IN TASMAN
34% IN NELSON

Delivered 20 presentations
TO COMMUNITY GROUPS

Collaboration &
knowledge sharing with
REGIONAL MUSEUMS

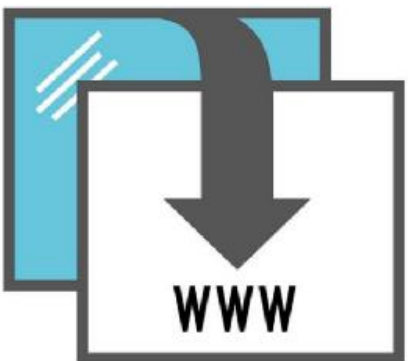


COLLECTIONS

Positives & Challenges



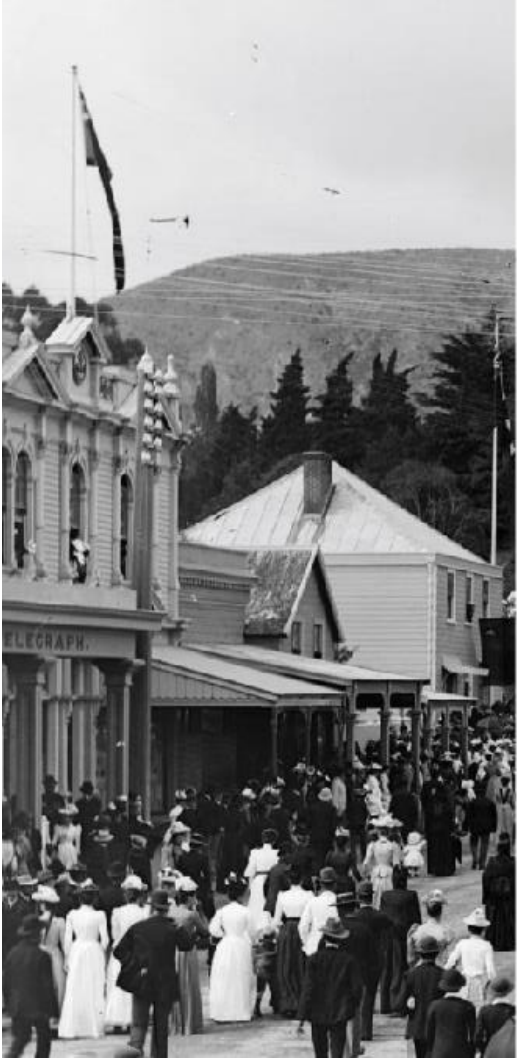
A2097366



**88% OF GLASS
PLATE NEGATIVES**
ARE AVAILABLE ONLINE

150,000 glass plate negatives
DIGITISED

COLLECTIONS



UNESCO INSCRIPTION
1 OF 27 NEW ZEALAND COLLECTIONS
RECOGNISED BY THE UNITED NATIONS

The Tyree Studio Collection
GIVEN UNESCO INSCRIPTION





Significant roof
leaks
**WATER TIGHTNESS
CHALLENGES**

A2097366



Insect infestations
**NOT BEST PRACTISE
COLLECTION CARE**



Ongoing problems
with
**25-YEAR OLD COLD
STORE**



Additional issues
discovered
AWAITING REPORTS





The IseI Research Facility

Incurring significant costs
TO MAINTAIN

Working Group (includes
both councils)
**TASKED WITH FINDING A
SOLUTION**

TBHT's top priority for the
COMING YEAR

COLLECTIONS

A2097366



2017 / 18

Financial
Results

TABLE 1: STATEMENT OF FINANCIAL PERFORMANCE YEAR END 30 JUNE 2018

	Note	Actual 2018	Budget 2018	Actual 2017
Revenue				
Council funding	1	1,778,408	1,763,123	1,740,420
Central government funding		119,672	96,567	105,489
Interest		12,560	10,172	11,003
Sales and admissions	20	195,728	100,665	112,279
Other revenue	2	92,965	87,900	86,625
Total revenue		2,199,333	2,058,427	2,055,816
Expenses				
Advertising and marketing costs		26,635	30,000	25,363
Employee related costs	3&20	1,054,661	1,118,412	917,390
Depreciation on property, plant and equipment	9	317,198	312,583	325,216
Property costs		167,010	179,900	163,814
Other expenses	5	503,057	416,519	432,711
Total expenses		2,068,561	2,057,414	1,864,494
Operating surplus/(deficit)		130,772	1,013	191,322
Finance costs	4	129,051	45,544	53,625
Council loan at fair value (gain)/loss		-	-	(25,598)
Surplus/(deficit) for the year		1,721	(44,531)	163,295

A2097366

2018 / 19

Planned
Exhibitions

A2097366



A2097366



**WILDLIFE
PHOTOGRAPHER
OF THE YEAR**

A2097366

QUESTIONS

